OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Consolidated financial statements and independent auditor's report for the year ended 31 December 2016

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

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Report of the Board of Directors

Dear Shareholders,

We have the pleasure in presenting you the 40th Annual Report of Oman Insurance Company for the year-ended 31 December 2016.

In brief, the gross written premium increased by 11.45% reaching AED 3.56 billion against AED 3.19 billion in 2015.

The 2016 technical profits were AED 105.9 million against AED 30.3 million in 2015.

Net incurred claims decreased to AED 949 million against AED 1,116 million in 2015.

Net technical reserves reached AED 1.55 billion compared to AED 1.59 billion in 2015.

Net profit attributable to owners of the company in 2016 remains comparatively at the same level at AED 80.82 million vs AED 80.94 million in 2015.

The segment analyses of the results are detailed as follows.

1) General Insurance:

Total premiums written in this division amounted to AED 1,766,078 thousand against AED 1,587,630 thousand in 2015, an increase of 11.24%. The net incurred claims amounted to AED 418,047 thousand against AED 459,226 thousand in 2015.

The division's share in the General and Administration expenses amounted AED 169,043 thousand against AED 166,416 thousand in 2015.

The division realized a net profit of AED 75,706 thousand against AED 31,457 thousand in 2015.

2) Life Assurance:

Premiums written in the Life and Medical Insurance division amounted to AED 1,789,204 thousand against AED 1,602,346 thousand in 2015, an increase of 11.66%. The net incurred claims amounted to AED 531,114 thousand against AED 656,342 thousand in 2015.

The division's share of General and Administration expenses amounted to AED 120,986 thousand against AED 116,328 thousand in 2015.

The division realized a net profit of AED 30,176 thousand against loss of AED 1,170 thousand in 2015.

3) Cash and Investments:

The Company's cash and investments for this year stood at AED 2,946,403 thousand against AED 2,667,489 thousand in 2015 and the investment income was AED 73,290 thousand against AED 89,274 thousand in 2015.

Report of the Board of Directors (continued)

4) Assets and shareholders equity:

Shareholders equity reached AED 1,957,093 thousand against AED 1,914,868 thousand in 2015.

The total assets of the Company at the end of year 2016 stood at AED 7,255,936 thousand as against AED 6,163,314 thousand at the end of year 2015.

Profit and Loss and Appropriation Account:

The net profit attributable to owners of the company for the year 2016 is AED 80,822 thousand against AED 80,936 thousand in 2015 and further detailed below:

| | 2016 AED'000 | 2015 AED'000 |
|---|-----------------|-----------------|
| Profits brought forward | 376,362 | 376,127 |
| Net profit for the year attributable to owners of the company | 80,822 | 80,936 |
| | 457,184 | 457,063 |
| Other comprehensive income/(loss) | (37,887) | (11,250) |
| Transfer to general reserve | (19,724) | (20,555) |
| Cash dividends paid | (46,187) | (46,187) |
| Transfer to contingency reserve | (657) | (2,709) |
| Retained earnings | 352,729 | 376,362 |

Board of Directors Recommendations:

The Board of Directors recommends shareholders do the following:

- 1. Approve the Board of Directors' Report.
- 2. Approve the Balance Sheet and Profit and Loss Account for the year ended 31 December 2016 and approve the auditors' report thereon for the mentioned period.
- 3. Re-appoint M/s Deloitte and Touche (M.E) as auditors for financial year 2017 and approve their remuneration
- 4. Discharge the Board of Directors from their liabilities for their management of the Company during 2016.
- 5. Discharge the Auditors from their liabilities arising out of audit work and approve the appointment of the auditors for the financial year 2017 and determine their fees.
- 6. Approve the Board's recommendation regarding the remuneration of the Board members.
- 7. Approve the Board's recommendation to distribute dividends for the financial year 2016.
- 8. Approve the suspension of deducting the 10% statutory reserve which has reached one-half of the paid-up capital of the company.

Report of the Board of Directors (continued)

Standard & Poor's (S&P) Ratings Services maintained its outlook on Oman Insurance Company (P.S.C.) to stable and at the same time affirmed the 'A-' counterparty credit and insurer financial strength ratings on Oman Insurance on July 18, 2016. The ratings reflects S&P's view that OIC will maintain a strong financial risk profile and an adequate business risk profile over the next two years. They also factor in their expectation that capital adequacy will remain extremely strong, supporting the company's ongoing growth and diversification plans.

In conclusion, the members of the Board of Directors are happy with the performance of the Company during 2016 considering the challenging year for both the global economy and local insurance industry. We would like to put on record our sincere appreciation and gratitude towards all stakeholders of OIC. We continue to draw inspiration and guidance from our valued customers and business partners whose trust and confidence helps us to continue the journey untiringly.

We express our special thanks to the management and staff of the Company for their sincere and dedicated contribution to the successful growth of the Company and wish them all the best for continued success.

May God; the Almighty; guide our steps.

On behalf of the Board,

Abdul Aziz Abdulla Al Ghurair

Chairman

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INDEPENDENT AUDITOR'S REPORT

The Shareholders of Oman Insurance Company P.S.C. Dubai United Arab Emirates

Report on the audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of Oman Insurance Company P.S.C. (the "Company") and its Subsidiaries (together the "Group"), Dubai, United Arab Emirates which comprise the consolidated statement of financial position as at 31 December 2016, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of **Oman Insurance Company P.S.C.** and its **Subsidiaries, Dubai, United Arab Emirates** as at 31 December 2016, and their consolidated financial performance and their consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the other ethical requirements that are relevant to our audit of the Group's consolidated financial statements in United Arab Emirates, and we have fulfilled our other ethical responsibilities. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

INDEPENDENT AUDITOR'S REPORT (continued)

Key audit matters (continued)

Key audit matters

Valuation of Investment properties

Under fair value model, investment properties is remeasured at fair value, which is the amount for which the properties could be exchanged between knowledgeable, willing parties in an arm's length transaction. Gains or losses arising from changes in the fair value of investment properties are included in net profit or loss for the period in which they arise.

The valuation of investment properties, as detailed in note 7, requires significant judgement and estimates by management and the independent external valuers. The existence of significant estimation and judgement, coupled with change in valuation assumption used could result in material misstatement.

We consider the valuation of investment properties a key audit matter, given the significant assumptions and judgements involved.

Valuation of Unquoted investments

As disclosed in note 9, financial investments include unquoted equity investments, the carrying value of which incorporates certain assumptions and judgements, the valuation of these investments were carried out by independent external valuer.

We consider the valuation of these unquoted investments a key audit matter, given the significant measurement uncertainty and judgements involved.

How our audit addressed the key audit matters

The Group has involved independent external valuer in order to value the investment properties for the purpose of determining the fair value for inclusion in the consolidated financial statements.

As part of our audit procedures, we assessed the competence, capabilities, objectivity and verified the qualifications of the independent external valuer.

In addition to above, we made use of our internal experts to review the reasonableness of the valuation:-

- Methodologies used and the appropriateness of the key assumptions, and
- Accuracy and relevance of the input data used for deriving fair values.

Management has involved independent external valuer to perform valuation of these unquoted investments, we assessed the competence, capabilities and objectivity of independent external valuer, and verified the qualifications of the valuer. In addition, we discussed the scope of his work with management and reviewed the terms of engagement to determine that there were no matters that affected objectivity or imposed scope limitations.

We made use of our internal experts to evaluate on a sample basis the independent external valuer's judgments, in particular:

- The models used for valuation; and
- Ensured that the valuation was done in accordance with the applicable standards and suitable for use in determining the carrying value for the purpose of the consolidated financial statements.

INDEPENDENT AUDITOR'S REPORT (continued)

Key audit matters (continued)

Key audit matters

Valuation of Insurance contract liabilities and reinsurance contract assets

As at 31 December 2016, insurance contract liabilities and reinsurance contract assets amounted to AED 3.96 billion and AED 2.41 billion respectively, as detailed in note 11 to these consolidated financial statements.

As set out in note 3.6 and note 4.2, valuation of these liabilities requires professional judgment and also involve number of assumptions made by management. Reinsurance contract assets includes amounts that the Group is entitled to receive under the reinsurance contracts and, more specifically, the share of the reinsurer in the insurance contract liabilities recorded by the Group.

This is particularly the case for those liabilities that are based on the best-estimate of technical reserves that includes ultimate cost of all claims incurred but not settled at a given date, whether reported or not, together with the related claims handling costs and related technical reserves along with their reinsurance recoveries. A range of methods are used by management and the internal actuary/independent external actuary to determine these provisions. Underlying these methods are a number of explicit or implicit assumptions relating to the expected settlement amount and settlement patterns of claims.

Furthermore, valuation of life insurance contract liabilities involves complex and subjective judgement made by management and the internal actuary/independent external actuary about variety of uncertain future outcomes, including the estimation of economic assumptions, such as investment return, discount rates, and operating assumptions, such as expense, mortality and persistency. Changes in these assumptions can result in material impacts to the valuation of these liabilities.

As a result of all the above factors, we consider the valuation of insurance contract liabilities and reinsurance contract assets as key audit matter.

How our audit addressed the key audit matters

Our audit procedures included:

- •Testing the underlying Group data to source documentation.
- •Evaluating and testing of key controls around the claims handling and case reserve setting processes of the Group including allocation of reinsurance portion of the claims.
- •Evaluating and testing of key controls designed to ensure the integrity of the data used in the actuarial reserving process.
- •Checking samples of claims case reserves through comparing the estimated amount of the case reserve to appropriate documentation, such as reports from loss adjuster and reinsurance contracts.
- •Re-performing reconciliations between the claims data recorded in the Group's systems and the data used in the actuarial reserving calculations.
- •Recalculating the unearned premium reserve based on the earning period on insurance contracts existing as of 31 December 2016.
- •Obtaining the reinsurance treaty summary for the year and verifying the details in the summary to the respective agreements on samples basis.

In addition, with the assistance of our actuarial specialists, we:

- •performed necessary reviews to ascertain whether the results are appropriate for financial disclosure.
- •reviewed the actuarial report compiled by the independent external actuaries of the Group and calculations underlying these provisions, particularly the following areas;
 - Appropriateness of the calculation methods and approach (actuarial best practice)
 - Review of assumptions
 - Sensitivities to key assumptions
 - Risk profiles
 - Consistency between valuation periods
 - General application of financial and mathematical rules

INDEPENDENT AUDITOR'S REPORT (continued)

Other information

Management is responsible for the other information. The other information comprises the annual report of the Group. We obtained the Directors' report, prior to the date of this auditors' report and the remaining information of the annual report expected to be made available to us after that date. The other information does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance or conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the remaining information of the annual report of the Group, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of the Management and the Those Charged with Governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and their preparation in compliance with applicable provisions of the UAE Federal Law No (2) of 2015 and UAE Federal law No. 6 of 2007, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

INDEPENDENT AUDITOR'S REPORT (continued)

Auditor's responsibilities for the audit of the consolidated financial statements (continued)

As part of an audit in accordance with ISA's, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risk, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the one resulting from error, as fraud may involve collusion, forgery, intentional omission, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosure are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law and regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

INDEPENDENT AUDITOR'S REPORT (continued)

Report on other legal and regulatory requirements

Further, as required by the UAE Federal Law No. (2) of 2015, we report that:

- i) we have obtained all the information we considered necessary for the purposes of our audit;
- ii) the consolidated financial statements have been prepared and comply, in all material respects, with the applicable provisions of the UAE Federal Law No. (2) of 2015;
- iii) the Group has maintained proper books of account;
- iv) the financial information included in the Directors' report is consistent with the books of account of the Group;
- v) as disclosed in Note 9 to the consolidated financial statements, the Group has purchased and invested in shares during the financial year ended 31 December 2016;
- vi) Note 24 to the consolidated financial statements discloses material related party transactions and balances, and the terms under which they were conducted.
- vii) based on the information that has been made available to us nothing has come to our attention which causes us to believe that the Group has, during the financial year ended 31 December 2016, contravened any of the applicable provisions of the UAE Federal Law No. (2) of 2015 or in respect of the Company, its Articles of Association, which would materially affect its activities or its financial position as at 31 December 2016.

Further, as required by the U.A.E. Federal Law No. 6 of 2007 and the related Financial Regulations for Insurance Companies, we report that we have obtained all the information and explanations we considered necessary for the purpose of our audit.

Deloitte & Touche (M.E.)

Signed by: Samir Madbak

Registration Number 386

15 February 2017

Sharjah, United Arab Emirates

Consolidated statement of financial position At 31 December 2016

| | Notes | 2016 | 2015 |
|--|-------|---------------------|----------------------|
| | | AED'000 | AED'000 |
| ASSETS | | | |
| Property and equipment | 5 | 21,255 | 32,720 |
| Intangible assets | 6 | 78,197 | 73,023 |
| Investment properties | 7 | 511,364 | 513,725 |
| Goodwill | | 15,365 | 18,150 |
| Deferred tax assets | 8.2 | 9,126 | 16,769 |
| Financial investments | 9 | 1,847,946 | 1,738,188 |
| Statutory deposits | 10 | 121,715 | 107,043 |
| Reinsurance contract assets | 11 | 2,407,487 | 1,791,699 |
| Deferred acquisition costs | | 128,630 | 117,887 |
| Insurance receivables | 12 | 1,531,259 | 1,328,605 |
| Prepayments and other receivables | 13 | 118,214 | 116,972 |
| Bank balances and cash | 14 | 465,378 | 308,533 |
| Total assets | | 7,255,936 | 6,163,314 |
| | | | |
| EQUITY AND LIABILITIES | | | |
| Equity | 1.7 | AC1 053 | 461 972 |
| Share capital | 15 | 461,872 | 461,872 1,456,956 |
| Reserves | 16 | 1,477,337 | (387,941) |
| Cumulative changes in fair value of securities | | (332,402) | (24,158) |
| Foreign currency translation reserve | | (27,100) 152,720 | 376,362 |
| Retained earnings | | 352,729 | 370,302 |
| Equity attributable to the Owners of the | | 1 022 424 | 1,883,091 |
| Company | | 1,932,436 | |
| Non-controlling interests | | 24,657 | 31,777 |
| Total equity | | 1,957,093 | 1,914,868 |
| Liabilities | | | |
| Insurance contract liabilities | 11 | 3,956,799 | 3,385,753 |
| End of service benefits | 17 | 32,769 | 30,192 |
| Bank borrowings | 18 | 367,732 | 33,489 |
| Deferred commission income | | 95,633 | 93,532 |
| Re-insurance deposits retained | | 67,322 | 74,885 |
| Insurance payables | 19.1 | 680,223 | 549,083 |
| Other payables | 19.2 | 98,365 | 81,512 |
| Total liabilities | | 5,298,843 | 4,248,446 |
| Total equity and liabilities | | 7,255,936 | 6,163,314 |
| | | | |

Abdul Aziz Abdulla Al Ghurair Chairman Christos Adamantiadis Chief Executive Officer

Consolidated income statement for the year ended 31 December 2016

| | Notes | 2016 AED'000 | 2015 AED'000 |
|---|--------------|--------------------------|--------------------------|
| Gross insurance premium Less: Insurance premium ceded to reinsurers | 25.1 25.1 | 3,555,282 (2,184,325) | 3,189,976 (1,846,270) |
| Net retained premium Net change in unearned premium | 25.1 | 1,370,957 (41,389) | 1,343,706 55,478 |
| Net earned insurance premium | | 1,329,568 | 1,399,184 |
| Gross claims settled Insurance claims recovered from reinsurers | 25.2 25.2 | (2,287,096) 1,287,320 | (2,034,419) 970,816 |
| Net claims settled Net change in outstanding claims and | | (999,776) | (1,063,603) |
| additional reserve | | 50,615 | (51,965) |
| Net claims incurred | | (949,161) | (1,115,568) |
| Reinsurance commission income Commission expenses Other income relating | | 320,466 (348,826) | 309,004 (330,887) |
| to underwriting activities | | 43,864 | 51,298 |
| Net commission and other income | | 15,504 | 29,415 |
| General and administrative expenses relating to underwriting activities | | (290,029) | (282,744) |
| Net underwriting profit | | 105,882 | 30,287 |

Consolidated income statement for the year ended 31 December 2016 (continued)

| | Notes | 2016 AED'000 | 2015 AED'000 |
|---|-------|-----------------|-----------------|
| Net underwriting profit | | 105,882 | 30,287 |
| Net investment income | 20 | 73,290 | 89,274 |
| Finance costs | | (2,961) | (1,009) |
| Allowance for doubtful debts | 12.3 | (37,282) | (26,537) |
| Other expenses | 21 | (53,573) | (13,715) |
| Profit before tax | | 85,356 | 78,300 |
| Tax (expenses)/income | 8.1 | (6,461) | 2,907 |
| Profit for the year | 22 | 78,895 | 81,207 |
| Attributable to: | | 80,822 | 80,936 |
| Owners of the Company Non-controlling interests | | (1,927) | 271 |
| | | 78,895 | 81,207 |
| Basic earnings per share (AED) | 23 | 0.17 | 0.18 |

Consolidated statement of comprehensive income for the year ended 31 December 2016

| | 2016 AED '000 | 2015 AED '000 |
|--|-------------------|---------------------|
| Profit for the year | 78,895 | 81,207 |
| Other comprehensive income | | |
| Items that will not be reclassified subsequently to profit or loss: | | |
| Net fair value gains/(losses) on revaluation of investments designated at FVTOCI | 17,652 | (99,269) |
| Items that may be reclassified subsequently to profit or loss: | | |
| Exchange loss on translation of foreign operations | (8,135) | (27,725) |
| Total other comprehensive income/(loss) | 9,517 | (126,994) |
| Total comprehensive income/(loss) for the year | 88,412 | (45,787) |
| Total comprehensive income/(loss) attributable to: | | |
| Owners of the Company Non-controlling interests | 95,532 (7,120) | (38,587) (7,200) |
| | 88,412 | (45,787) |

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Consolidated statement of changes in equity for the year ended 31 December 2016

| | Share capital AED '000 | Reserves AED '000 | Cumulative changes in fair value of securities AED '000 | Foreign currency translation reserve AED '000 | Retained earnings AED '000 | Equity attributable to the Owners of the Company AED '000 | Non- controlling interests AED '000 | Total AED '000 |
|--|------------------------------|----------------------|---|---|----------------------------------|---|--|-------------------|
| Balance at 31 December 2014 | 461,872 | 1,433,692 | (299,922) | (3,904) | 376,127 | 1,967,865 | 35,752 | 2,003,617 |
| Profit for the year | | Ä | J | 1 | 80,936 | 80,936 | 271 | 81,207 |
| Other comprehensive loss for the year | | 3 | (99,269) | (20,254) | | (119,523) | (7,471) | (126,994) |
| Total comprehensive income/(loss) for the year | | 3 | (99,269) | (20,254) | 80,936 | (38,587) | (7,200) | (45,787) |
| Transfer to general reserve | ř | 20,555 | £ | * | (20,555) | Ĩ | 18 | t |
| Transfer to contingency reserve | ian. | 2,709 | \$ 1 0 | <u>jo</u> | (2,709) | 1961 | ġ. | 13 |
| Non-controlling interests arising on acquisition of a subsidiary | j | i | а | ā | 9 | ä | 115 | 115 |
| Additional contributions attributable to non-controlling interests | Ĭ | î | | x | Ĭ | Ĭ. | 3,110 | 3,110 |
| Dividends paid (Note 36) | ä | Ü | 31 | 31 | (46,187) | (46,187) | ï | (46,187) |
| Transfer to retained earnings on disposal of investments at FVTOCI | 17 | ř | 11,250 | r | (11,250) | ï | r. | 100 |
| Balance at 31 December 2015 | 461,872 | 1,456,956 | (387,941) | (24,158) | 376,362 | 1,883,091 | 31,777 | 1,914,868 |
| | | | | | | | | |

The accompanying notes form an integral part of these consolidated financial statements.

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Consolidated statement of changes in equity for the year ended 31 December 2016 (continued)

| | Share capital AED '000 | Reserves AED '000 | Cumulative changes in fair value of securities AED '000 | Foreign currency translation reserve AED '000 | Retained earnings | Equity attributable to the Owners of the Company AED '000 | Non- controlling interests AED '000 | Total AED '000 |
|--|------------------------------|----------------------|---|---|-------------------|---|--|-------------------|
| Balance at 31 December 2015 | 461,872 | 1,456,956 | (387,941) | (24,158) | 376,362 | 1,883,091 | 31,777 | 1,914,868 |
| Profit for the year | 1 | 1 | 1 | , | 80,822 | 80,822 | (1,927) | 78,895 |
| Other comprehensive income/(loss) for the year | Ĩ | | 17,652 | (2,942) | * | 14,710 | (5,193) | 9,517 |
| Total comprehensive income/(loss) for the year | | 1 | 17,652 | (2,942) | 80,822 | 95,532 | (7,120) | 88,412 |
| Transfer to general reserve | * | 19,724 | r. | 1 | (19,724) | 1 | • | I i |
| Transfer to contingency reserve | 98 | 657 | 500 | ā | (657) | 9 | ji | 31 |
| Dividends paid (Note 36) | ī | • | ı | ij | (46,187) | (46,187) | î | (46,187) |
| Transfer to retained earnings on disposal of investments at FVTOCI | gr: | 31 | 37,887 | 9 | (37,887) | Ú. | | XII |
| Balance at 31 December 2016 | 461,872 | 1,477,337 | (332,402) | (27,100) | 352,729 | 1,932,436 | 24,657 | 1,957,093 |

The accompanying notes form an integral part of these consolidated financial statements.

Consolidated statement of cash flows for the year ended 31 December 2016

| | 2016 AED'000 | 2015 AED'000 |
|---|----------------------|-----------------|
| Cash flows from operating activities | 07.07. | 70.200 |
| Profit for the year before tax | 85,356 | 78,300 |
| Adjustments for: | 10.021 | 15.076 |
| Depreciation and amortisation | 18,931 | 15,876 |
| Fair value adjustments on investment properties | 2,361 | (36,398) |
| Unrealised (gains)/losses on financial investments at FVTPL | (9,884) | 17,401 |
| Loss on write off of fixed assets | 2,851 | 5 261 |
| Provision for end of service benefits | 7,753 | 5,361 |
| Allowance for doubtful receivables | 37,282 | 26,537 |
| Dividends income from financial investments at FVTPL | (24.096) | (23,048) |
| and FVTOCI | (24,086) (71,074) | (60,498) |
| Interest income from financial assets Amortization of financial assets | (71,074) $2,230$ | 8,154 |
| | 2,230 | 0,134 |
| Realised losses/(gains) on sale of financial investments at FVTPL | 2,369 | (240) |
| Realised losses on sale of financial investments at | 2,507 | (240) |
| amortised cost | 7,465 | 5,057 |
| Finance costs | 2,961 | 1,009 |
| Foreign currency exchange loss on investments at | 2,501 | 1,000 |
| amortised cost | - | 5,117 |
| Other investment expenses | 19,044 | 20,499 |
| Rental income from investment properties | (8,821) | (7,550) |
| Unrealised (gains)/losses on fair valuation of derivatives | (480) | 4,346 |
| Cinculsed (game), losses on fair valuation of derivatives | (100) | |
| Operating cash flows before changes in | ·· | |
| operating assets and liabilities | 74,258 | 59,923 |
| Increase in reinsurance contract assets | (615,788) | (10,201) |
| Increase in insurance and other receivables | (241,159) | (170,971) |
| (Increase)/decrease in deferred acquisition costs | (10,743) | 7,309 |
| Increase/(decrease) in insurance contract liabilities | 606,562 | (4,097) |
| Increase in insurance and other payables | 148,862 | 138,506 |
| Decrease in reinsurance deposits retained | (7,563) | (4,167) |
| Decrease/(increase) in deferred commission income | 2,101 | (2,875) |
| Net cash (used in)/generated from operations | (43,470) | 13,427 |
| End of service benefits paid | (5,176) | (6,714) |
| Finance costs paid | (2,961) | (1,009) |
| Net cash from operating activities | (51,607) | 5,704 |

Consolidated statement of cash flows for the year ended 31 December 2016 (continued)

| | 2016 AED'000 | 2015 AED'000 |
|--|-----------------|-----------------|
| Cash flows from investing activities | | |
| Purchases of financial investments at FVTOCI | (135,638) | (181,729) |
| Proceeds from sale of financial investments at FVTOCI | 121,378 | 120,422 |
| Purchases of financial investments at FVTPL | (217,288) | (134,367) |
| Proceeds from sale of financial investments at FVTPL | 157,200 | 176,363 |
| Decrease in unit linked liabilities | (35,516) | (59,438) |
| Proceeds from sale of financial investments at amortised cost | 141,102 | 90,607 |
| Purchases of financial investments at amortised cost | (161,040) | (148,576) |
| Dividends received from financial investments at FVTPL | (, , | , , , |
| and FVTOCI | 22,041 | 26,703 |
| Interest received from financial assets | 73,081 | 59,566 |
| Rental income from investment properties | 8,840 | 8,272 |
| Other investment expenses | (19,433) | (17,794) |
| Purchase of property and equipment | (2,545) | (4,784) |
| Purchase of intangible assets | (13,397) | (37,311) |
| Additions to investment properties | (==,==, | (3,012) |
| Acquisition of a subsidiary, net of cash acquired | <u> </u> | (2,225) |
| Increase term deposits maturing after 3 months | (40,890) | (29,124) |
| Increase in statutory deposits | (14,672) | (7,957) |
| Net cash used in from investing activities | (116,777) | (144,384) |
| Cash flows from financing activities | 3 | |
| Dividends paid | (46,187) | (46,187) |
| Additional contributions by non-controlling interests | - | 3,110 |
| Increase in bank borrowings | 334,243 | 33,489 |
| Net cash generated from/(used in) financing activities | 288,056 | (9,588) |
| Net increase/(decrease) in cash and cash equivalents | 119,672 | (148,268) |
| | • | 341,721 |
| Cash and cash equivalents at the beginning of the year Effects of exchange rate changes on the balances of cash | 179,435 | |
| held in foreign currency | (3,717) | (14,018) |
| Cash and cash equivalents at the end of the year (Note 14) | 295,390 | 179,435 |
| | | |

1. General information

Oman Insurance Company P.S.C., (the "Company") which was established by an Amiri Decree issued by His Highness, The Ruler of Dubai, is a public shareholding company. The Company is subject to the regulations of U.A.E. Federal Law No. 6 of 2007 on Establishment of Insurance Authority and Organization of its Operations and is registered in the Insurance Companies Register of Insurance Authority of the U.A.E. under registration number 9. The Company is a subsidiary of Mashreq Bank (PSC) incorporated in the Emirate of Dubai. The Company's registered head office is at P.O. Box 5209, Dubai, United Arab Emirates. The Group comprises Oman Insurance Company P.S.C and its subsidiaries (see note 31). The Company's ordinary shares are listed on the Dubai Financial Market, United Arab Emirates.

The licensed activities of the Company are issuing short term and long term insurance contracts and trading in securities. The insurance contracts are issued in connection with property, motor, aviation and marine risks (collectively known as general insurance) and individual life (participating and non-participating), group life, personal accident, medical and investment linked products.

The Company also operates in Sultanate of Oman, State of Qatar, and Republic of Turkey.

2. Application of new and revised International Financial Reporting Standards (IFRS)

2.1 New and revised IFRSs applied with no material effect on the consolidated financial statements

The following new and revised IFRSs, which became effective for annual periods beginning on or after 1 January 2016, have been adopted in these consolidated financial statements. The application of these revised IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

- IFRS 14 Regulatory Deferral Accounts
- Amendments to IAS 1 Presentation of Financial Statements relating to Disclosure initiative
- Amendments to IFRS 11 *Joint arrangements* relating to accounting for acquisitions of interests in joint operations
- Amendments to IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets relating to clarification of acceptable methods of depreciation and amortisation
- Amendments to IAS 16 Property, Plant and Equipment and IAS 41 Agriculture: Bearer Plants
- Amendments to IAS 27 Separate Financial Statements relating to accounting investments in subsidiaries, joint ventures and associates to be optionally accounted for using the equity method in separate financial statements
- Amendments to IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 28 Investment in Associates and Joint Ventures relating to applying the consolidation exception for investment entities
- Annual Improvements to IFRSs 2012 2014 Cycle covering amendments to IFRS 5, IFRS 7, IAS 19 and IAS 34

- 2 Application of new and revised International Financial Reporting Standards (IFRS) (continued)
- 2.2 New and revised IFRS in issue but not yet effective

The Group has not yet applied the following new and revised IFRSs that have been issued but are not yet effective:

New and revised IFRSs

Annual Improvements to IFRS Standards 2014 – 2016 Cycle amending IFRS 1, IFRS 12 and IAS 28

Amendments to IAS 12 *Income Taxes* relating to the recognition of deferred tax assets for unrealised losses

Amendments to IAS 7 Statement of Cash Flows to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities.

IFRIC 22 Foreign Currency Transactions and Advance Consideration

The interpretation addresses foreign currency transactions or parts of transactions where:

- there is consideration that is denominated or priced in a foreign currency;
- the entity recognises a prepayment asset or a deferred income liability in respect of that consideration, in advance of the recognition of the related asset, expense or income; and
- the prepayment asset or deferred income liability is non-monetary.

Amendments to IFRS 2 Share Based Payment regarding classification and measurement of share based payment transactions

Amendments to IFRS 4 *Insurance Contracts*: Relating to the different effective dates of IFRS 9 and the forthcoming new insurance contracts standard.

Amendments to IAS 40 *Investment Property*: Amends paragraph 57 to state that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change of use occurs if property meets, or ceases to meet, the definition of investment property. A change in management's intentions for the use of a property by itself does not constitute evidence of a change in use. The paragraph has been amended to state that the list of examples therein is non-exhaustive.

Effective for annual periods beginning on or after

The amendments to IFRS 1 and IAS 28 are effective for annual periods beginning on or after 1 January 2018, the amendment to IFRS 12 for annual periods beginning on or after 1 January 2017

1 January 2017

1 January 2017

1 January 2018

1 January 2018

1 January 2018

1 January 2018

- 2. Application of new and revised International Financial Reporting Standards (IFRS) (continued)
- 2.2 New and revised IFRS in issue but not yet effective (continued)

Effective for annual periods beginning on or after

1 January 2018

New and revised IFRSs

Finalised version of IFRS 9 (IFRS 9 Financial Instruments (2014)) was issued in July 2014 incorporating requirements for classification and measurement, impairment, general hedge accounting and derecognition. This amends classification and measurement requirement of financial assets and introduces new expected loss impairment model.

A new measurement category of fair value through other comprehensive income (FVTOCI) will apply for debt instruments held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets.

A new impairment model based on expected credit losses will apply to debt instruments measured at amortised costs or FVTOCI, lease receivables, contract assets and certain written loan commitments and financial guarantee contract.

Amendments to IFRS 4: Insurance Contracts which introduces the overlay approach and deferral approach towards implementing IFRS 9 before implementing the replacement standard that the IASB Board is developing for IFRS 4

IFRS 15 Revenue from Contracts with Customers

In May 2014, IFRS 15 was issued which established a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. IFRS 15 will supersede the current revenue recognition guidance including IAS 18 *Revenue*, IAS 11 *Construction Contracts* and the related interpretations when it becomes effective.

The core principle of IFRS 15 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer.
- Step 2: Identify the performance obligations in the contract.
- Step 3: Determine the transaction price.
- Step 4: Allocate the transaction price to the performance obligations in the contract.
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation.

When IFRS 9 is first applied or 1 January 2021 under deferral approach.

1 January 2018

- 2 Application of new and revised International Financial Reporting Standards (IFRS) (continued)
- 2.2 New and revised IFRS in issue but not yet effective (continued)

New and revised IFRSs

annual periods beginning on or after

Effective for

IFRS 15 Revenue from Contracts with Customers (continued)

1 January 2018

Under IFRS 15, an entity recognises when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in IFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by IFRS 15.

Amendments to IFRS 15 Revenue from Contracts with Customers to clarify three aspects of the standard (identifying performance obligations, principal versus agent considerations, and licensing) and to provide some transition relief for modified contracts and completed contracts.

1 January 2018

IFRS 16 Leases

1 January 2019

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17.

Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) relating to the treatment of the sale or contribution of assets from and investor to its associate or joint venture.

Effective date deferred indefinitely

Management anticipates that these new standards, interpretations and amendments will be adopted in the Group's consolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, except for finalised version of IFRS 9, may have no material impact on the consolidated financial statements of the Group in the period of initial application.

The application of finalised version of IFRS 9 may have significant impact on amounts reported and disclosures made in the Group's consolidated financial statements in respect of the Group's financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of effects of the application of their standard as the Group is in the process of performing a detailed review.

3. Summary of significant accounting policies

The significant accounting policies applied in the preparation of these consolidated financial statements are summarised below. These policies have been consistently applied to each of the years presented.

3.1 Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and applicable requirements of United Arab Emirates (U.A.E.) Federal Law No. (2) of 2015 and United Arab Emirates (U.A.E.) Federal Law No. 6 of 2007 on Establishment of Insurance Authority and Organization of its Operations.

The UAE Federal Law No. 2 of 2015 ("Companies Law") has come into force on 1 July 2015. The Group has twenty four months from the effective date of the Companies Law to comply with its provisions ("the transitional provisions") and the Group has availed of these transitional provisions.

On 28 December 2014, the United Arab Emirates (UAE) Insurance Authority issued Financial Regulations for insurance companies and were then subsequently published in the UAE Official Gazette No. 575 on 28 January 2015 and came into force on 29 January 2015. The insurers are given a grace period of between one to three years to comply with the Financial Regulations, depending on the section involved.

3.2 Basis of preparation

The consolidated financial statements have been prepared on the historical cost basis except for certain properties and financial instruments that have been measured at revalued amounts, amortised cost or fair value as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique.

In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such basis, except for share-based payment transactions that are within the scope of IFRS 2, leasing transactions that are within the scope of IAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realizable value in IAS 2 or value in use in IAS 36.

In addition, for financial reporting purposes, fair value measurements are categorized into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurements in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the assets or liability.

3. Summary of significant accounting policies (continued)

3.2 Basis of preparation (continued)

The Group presents its consolidated statement of financial position broadly in order of liquidity, with a distinction based on expectations regarding recovery or settlement within twelve months after the reporting date (current) and more than twelve months after the reporting date (non-current), presented in the notes.

The amounts in the consolidated financial statements are rounded to nearest thousand ("AED '000") except when otherwise indicated.

The principal accounting policies are set out below.

3.3 Basis of consolidation

The consolidated financial statements of Oman Insurance P.S.C. and Subsidiaries (the "Group") incorporate the financial statements of the Company and the entities controlled by the Company (its Subsidiaries).

Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally.

The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Company, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

3. Summary of significant accounting policies (continued)

3.3 Basis of consolidation (continued)

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated income statement and consolidated statement of other comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

3.4 Business combinations

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation may be initially measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets. The choice of measurement basis is made on a transaction-by-transaction basis. Other types of non-controlling interests are measured at fair value or, when applicable, on the basis specified in another IFRS.

3. Summary of significant accounting policies (continued)

3.4 Business combinations (continued)

When the consideration transferred by the Group in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the 'measurement period' (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not measured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with IFRS 9, or IAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognised in profit or loss.

When a business combination is achieved in stages, the Group's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date (i.e. the date when the Group obtains control) and the resulting gain or loss, if any, is recognised in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognised in other comprehensive income are reclassified to profit or loss where such treatment would be appropriate if that interest were disposed of.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see above), or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognised at that date.

3.5 Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business (see note 3.4 above) less accumulated impairment losses, if any.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognized directly in profit or loss. An impairment loss recognized for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of profit or loss on disposal.

3. Summary of significant accounting policies (continued)

3.6 Insurance contracts

3.6.1 Product classification

Insurance contracts are those contracts that the Group (the insurer) has accepted the significant insurance risk from another party (policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder. As a general guideline, the Group determines whether it has significant insurance risk by comparing benefits paid with benefits payable if the insured event did not occur. An insurance contract can also transfer financial risk.

Investment contracts are those contracts that transfer significant financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of price or rates, credit rating or credit index or other variable provided in case of a non-financial variable, that the variable is not specific to a party to the contract.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the reminder of its lifetime even if the insurance risk reduces significantly during this period unless all rights and obligations are extinguished or expire. An investment contract can however be classified as an insurance contract after its inception if the insurance risk becomes significant.

3.6.1 Product classification (continued)

Some insurance contracts and investment contracts contain discretionary participating features (DPF) which entitle the contract holder to receive, as a supplement to the standard guaranteed benefits, additional benefits:

- that are likely to be a significant portion of the total contractual benefits;
- whose amount or timing is contractually at the discretion of the insurer;
- that are contractually based on;
 - (i) the performance of a specified pool of contracts or a specified type of contract,
 - (ii) realised/unrealised investment returns on a specified pool of assets held by the issuer or,
 - (iii) the profit or loss of the Company, fund or other entity that issues that contract.

Under IFRS 4, DPF can be either treated as an element of equity or as a liability, or can be split between the two elements. The Group policy is to treat all DPF as a liability within insurance or investment contract liabilities.

The policyholder bears the financial risks relating to some insurance contracts or investment contracts. Such products are usually unit-linked contracts.

3.6.2 Recognition and measurement

Insurance contracts are classified into two main categories, depending on the nature of the risk, duration of the risk and whether or not the terms and conditions are fixed.

These contracts are general insurance contracts and life assurance contracts.

3. Summary of significant accounting policies (continued)

3.6 Insurance contracts (continued)

3.6.3 General insurance contracts

Premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risks at the end of the reporting period is reported as the unearned premium liability. Premiums are shown in the profit and loss before deduction of commission.

Claims and loss adjustment expenses are charged to the profit or loss as incurred based on the estimated liability for compensation owed to contract holders or third parties damaged by the contract holders.

3.6.4 Life assurance contracts

In respect of the short term life assurance contracts, premiums are recognised as revenue (earned premiums) proportionately over the period of coverage. The portion of the premium received in respect of in-force contracts that relates to unexpired risks at the end of the reporting period is reported as the unearned premium liability. Premiums are shown before the deduction of the commission.

In respect of long term life assurance contracts, premium are recognised as revenue (earned premiums) when they become payable by the contract holder. Premiums are shown before deduction of commission.

Premiums for group credit life policies are recognised when it is paid by the contract holder.

A liability for contractual benefits that are expected to be incurred in future is recorded when the premiums are recognised. The liability is based on the assumptions as to mortality, persistency, maintenance expenses and investment income that are established at the time the contract is issued. A margin for adverse deviation is included in the assumptions.

Where a life assurance contract has a single premium or limited number of premium payments due over a significantly shorter period than the period during which the benefits are provided, the excess of the premiums payable over the valuation premiums is deferred and recognised as income in line with the decrease of unexpired insurance risk of the contract in-force or for annuities in force, in line with the decrease of the amount of future benefits expected to be paid.

The liabilities are recalculated at the end of each reporting period using the assumptions established at the inception of the contract..

Claims and benefits payable to contract holders are recorded as expenses when they are incurred.

3.6.5 Reinsurance contracts

Contracts entered into by the Group with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Group and that meet the classification requirements for insurance contracts are recognised as reinsurance contracts. Contracts that do not meet these classification requirements are classified as financial assets. Insurance contracts entered into by the Group under which the contract holder is another insurer, are included in insurance contracts. The benefits to which the Group is entitled under its reinsurance contracts are recognised as reinsurance contract assets.

- 3. Summary of significant accounting policies (continued)
- 3.6 Insurance contracts (continued)
- 3.6.5 Reinsurance contracts (continued)

The Group assesses its reinsurance contract assets for impairment on a regular basis. If there is objective evidence that the reinsurance contract assets are impaired, the Group reduces the carrying amount of the reinsurance contract assets to their recoverable amounts and recognises that impairment loss in the profit or loss. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as expenses when due.

The Group also assumes reinsurance risk in the normal course of business for life insurance and general insurance contracts where applicable. Premium and claims on assumed reinsurance contracts are recognised as revenue or expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract.

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party.

3.6.6 Insurance contract liabilities

3.6.6.1 Unearned premium reserve

At the end of the reporting period, proportions of net retained premium of the general insurance and medical insurance are provided to cover portions of risks which have not expired. The reserves are calculated on time-proportion basis. Unearned premium for group life and individual life classes of business is estimated by the Group's actuary in the calculation of the insurance contracts liabilities for life assurance business.

3.6.6.2 Additional reserve

The additional reserve comprises of the provisions made for;

- the estimated excess of potential claims over unearned premiums (premium deficiency),
- the claims incurred but not reported at the end of the reporting period (IBNR) and,
- the potential shortfall in the estimated amounts of the unpaid reported claims.

The reserve represents management's best estimates of the potential liabilities at the end of the reporting period. The liabilities for unpaid reported claims are estimated using the input of assessments for individual cases reported to the Group. Management estimates IBNR based on past claims settlement trends for the claims incurred but not reported using actuarial valuation method. At the end of each reporting period, prior year claims estimates are reassessed for adequacy by the Group's actuary and changes are made to the provision.

3. Summary of significant accounting policies (continued)

3.6 Insurance contracts (continued)

3.6.6 Insurance contract liabilities (continued)

3.6.6.3 Life assurance fund

The life assurance fund is determined by independent actuarial valuation of future policy benefits at the end of each reporting period. Actuarial assumptions include a margin for adverse deviation and generally vary by type of policy, year of issue and policy duration. Mortality and withdrawal rate assumptions are based on experience and industry mortality tables. Adjustments to the balance of the fund are effected by charging to profit or loss.

3.6.6.4 Unit linked liabilities

For unit linked policies, liability is equal to the policy account values. The account value is the number of units times the bid price.

3.6.6.5 Outstanding claims

Insurance contract liabilities towards outstanding claims are recognised for all claims intimated and unpaid at the end of the reporting period. These liabilities are known as the outstanding claims provision, which are based on the estimated ultimate cost of all claims incurred but not settled at the end of the reporting period after reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of claims cannot be known with certainty at the end of the reporting period. The liability is not discounted for the time value of money. No provision for equalisation or catastrophic reserves is recognised. The liability is derecognised when it is expired, discharged or cancelled.

3.6.7 Deferred policy acquisition costs (DAC)

Commissions and other acquisition costs that vary with and are related to securing new contracts and renewing existing contracts are capitalised as an intangible asset (DAC). All other costs are recognised as expenses when incurred. The DAC is subsequently amortised as follows:

- For property, casualty and short-duration life insurance contracts, DAC is amortised over the terms of the policies as premium is earned;
- For long-term insurance contracts, DAC is amortised in line with premium revenue using assumptions consistent with those used in calculating future policy benefit liabilities; and
- For long-term investment contracts, DAC is amortised over a period of four years.

3.6.8 Salvage and subrogation reimbursements

Estimates of salvage and subrogation reimbursements are considered as an allowance in the measurement of the insurance liability for claims.

3. Summary of significant accounting policies (continued)

3.6 Insurance contracts (continued)

3.6.6 Insurance contract liabilities (continued)

3.6.9 Liability adequacy test

At the end of each reporting period, liability adequacy tests are performed to ensure the adequacy of insurance contract liabilities. The Group makes use of the best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities in evaluating the adequacy of the liability. Any deficiency is immediately charged to the profit or loss and provision is reserved in the additional reserve.

3.6.10 Receivables and payables related to insurance contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers, insurance contract holders and reinsurance companies.

If there is objective evidence that the insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the profit or loss.

3.7 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable in the normal course of business.

3.7.1 Revenue from insurance contracts

Revenue from insurance contracts is measured under revenue recognition criteria stated under insurance contracts in these consolidated financial statements (see note 3.6).

3.7.2 Deferred commission income

Commission received when the reinsurance premium is ceded based on the terms and percentages agreed with the reinsurers is recognised as deferred commission income. These commissions are recognised as commission income using the same methodology adopted for the amortization of DAC.

3.7.3 Dividend income

Dividend income is recognised when the Group's right to receive the payment has been established.

3.7.4 Interest income

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

3. Summary of significant accounting policies (continued)

3.8 General and administrative expenses

Direct expenses are charged to the respective departmental revenue accounts. Indirect expenses are allocated to departmental revenue accounts on the basis of gross written premiums of each department. Other administration expenses are charged to profit or loss as unallocated general and administrative expenses.

3.9 Income tax

Income tax expense represents the sum of the tax currently payable and deferred tax.

3.9.1 Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the consolidated income statement because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period. The tax currently payable is calculated in accordance with fiscal regulations of Sultanate of Oman, Oatar and Turkey.

3.9.2 Deferred tax

Deferred tax is recognized on temporary differences between the carrying amount of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such deferred tax assets and liabilities are not recognized if the temporary differences arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognized if the temporary differences arise from the initial recognition of goodwill.

The carrying of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

3. Summary of significant accounting policies (continued)

3.9 Income tax (continued)

3.9.3 Current and deferred tax for the year

Current and deferred tax are recognized in profit or loss, except when they relate to items that are recognized in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognized in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

3.10 Foreign currencies

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each group entity are expressed in United Arab Emirates Dirhams ("AED"), which is the functional currency of the Company and the presentation currency for the consolidated financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined.

Exchange differences are recognised in profit or loss in the period in which they arise except for:

- exchange differences on foreign currency borrowings relating to assets under construction for future productive use, which are included in the cost of those assets when they are regarded as an adjustment to interest costs on those foreign currency borrowings;
- exchange differences on transactions entered into in order to hedge certain foreign currency risks; and
- exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation), which are recognised initially in other comprehensive income and reclassified from equity to profit or loss on disposal or partial disposal of the net investment.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations are expressed in United Arab Emirates Dirhams ("AED"), using exchange rates prevailing at the end of the reporting period. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity (attributed to non-controlling interests as appropriate).

3. Summary of significant accounting policies (continued)

3.10 Foreign currencies (continued)

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, loss of joint control over a jointly controlled entity that includes a foreign operation, or loss of significant influence over an associate that includes a foreign operation), all of the exchange differences accumulated in the equity in respect of that operation attributable to the owners of the Company are reclassified to profit or loss. Any exchange differences that have previously been attributed to non-controlling interests are derecognised, but they are not reclassified to profit or loss.

In the case of a partial disposal (i.e. no loss of control) of a subsidiary that includes a foreign operation, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in profit or loss. For all other partial disposals (i.e. of associates or jointly controlled entities not involving a change of accounting basis), the proportionate share of the accumulated exchange differences is reclassified to profit or loss.

Goodwill and fair value adjustments on identifiable assets and liabilities acquired arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the rate of exchange prevailing at the end of each period. Exchange differences arising are recognized in other comprehensive income and accumulated in equity.

3.11. Non-financial assets

3.11.1 Property and equipment

Capital work in progress is stated at cost, less any recognised impairment loss. Depreciation of these assets, on the same basis as other property and equipment, commences when the assets are ready for their intended use.

Other property and equipment are stated at cost less accumulated depreciation and any identified impairment losses.

Depreciation is charged so as to write off the cost of assets, other than capital work in progress, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

The useful lives considered in the calculation of depreciation Furniture and equipment is 3-5 years and Motor vehicles is 5 years.

3. Summary of significant accounting policies (continued)

3.11 Non-financial assets (continued)

3.11.2 Intangible assets

Intangible assets are reported at cost less accumulated amortisation and identified impairment losses, if any. Amortisation is charged on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. The useful lives considered in the calculation of amortisation is 5 years.

3.12 Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation including properties under construction for such purposes. Investment properties are measured initially at cost, including transaction costs. Cost includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the cost of day to day servicing of an investment property. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in the profit or loss in the year in which they arise.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the profit or loss in the period of retirement or disposal.

Transfer is made to or from investment property only when there is a change in use evidenced by the end of owner-occupation or commencement of an operating lease to another party. For a transfer from investment property to owner occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of the change in use. Fair value is determined by open market values based on valuations performed by independent surveyors and consultants or broker's quotes.

3.13 Impairment of non-financial assets

At the end of each reporting period, the Group reviews the carrying amounts of their tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified. Recoverable amount is the higher of fair value less costs to sell and value in use.

3. Summary of significant accounting policies (continued)

3.13 Impairment of non-financial assets (continued)

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in the profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in the profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

3.14 Provisions

Provisions are recognised when the Group has a present obligation as a result of a past event, it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows, (where the effect of time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

3.15 Employee benefits

3.15.1 Defined contribution plan

UAE national employees of the Group are members of the Government-managed retirement pension and social security benefit scheme pursuant to U.A.E. labour law no. 7 of 1999. The Group is required to contribute 12.5% of the "contribution calculation salary" of payroll costs to the retirement benefit scheme to fund the benefits. The employees and the Government contribute 5% and 2.5% of the "contribution calculation salary" respectively, to the scheme. The only obligation of the Group with respect to the retirement pension and social security scheme is to make the specified contributions. The contributions are charged to profit or loss.

3.15.2 Annual leave and leave passage

An accrual is made for the estimated liability for employees' entitlement to annual leave and leave passage as a result of services rendered by eligible employees up to the end of the year.

3. Summary of significant accounting policies (continued)

3.15 Employee benefits (continued)

3.15.3 Provision for employees' end of service benefits

Provision is made for the full amount of end of service benefit due to non-UAE national employees in accordance with the UAE Labour Law and is based on current remuneration and their period of service at the end of the reporting period. Provisions for employees' end of service indemnity for the employees working with the entities domiciled in other countries are made in accordance with local laws and regulations applicable in these countries.

3.16 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

3.17 Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases. The Group has no finance leases.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

3.18 Financial instruments

3.18.1 Recognition and measurement

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss (FVTPL) are recognised immediately in profit or loss.

A financial asset and financial liability is offset and the net amount is reported in the consolidated financial statements only when there is legally enforceable right to set off the recognised amount and the Group intends either to settle on a net basis or realise the assets and settle the liabilities simultaneously.

3. Summary of significant accounting policies (continued)

3.19 Financial assets

All financial assets are recognised and derecognised on trade date when the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned. Financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss (FVTPL), which are initially measured at fair value. All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value.

3.19.1 Classification of financial assets

For the purposes of classifying financial assets, an instrument is an 'equity instrument' if it is a non-derivative and meets the definition of 'equity' for the issuer (under IAS 32 Financial Instruments: Presentation) except for certain non-derivative puttable instruments presented as equity by the issuer. All other non-derivative financial assets are 'debt instruments'.

3.19.2 Financial assets at amortised cost and the effective interest method

Debt instruments are measured at amortised cost if both of the following conditions are met:

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments meeting these criteria are measured initially at fair value plus transaction costs (except if they are designated as at FVTPL – see below). They are subsequently measured at amortised cost using the effective interest method less any impairment (see 3.19.6 below), with interest income recognised on an effective yield basis (note 3.7.4).

Subsequent to initial recognition, the Group is required to reclassify debt instruments from amortised cost to FVTPL if the objective of the business model changes so that the amortised cost criteria are no longer met.

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts the estimated future cash receipts (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

The Group may irrevocably elect at initial recognition to classify a debt instrument that meets the amortised cost criteria above as at FVTPL if that designation eliminates or significantly reduces an accounting mismatch had the financial asset been measured at amortised cost.

3.19.2.1 Cash and cash equivalents

Cash and cash equivalents, which include cash on hand and deposits held with banks with original maturities of three months or less, are classified as financial assets at amortised cost.

- 3. Summary of significant accounting policies (continued)
- 3.19 Financial assets (continued)
- 3.19.2 Financial assets at amortised cost and the effective interest method (continued)
- 3.19.2.2 Insurance receivables, other receivables and statutory deposits

Insurance receivables, other receivables and statutory deposits are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

3.19.3 Financial assets at fair value through other comprehensive income (FVTOCI)

On initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition, it is part of a portfolio of identified financial instruments that the Group manages together and has evidence of a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument or a financial guarantee.

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the cumulative changes in fair value of securities reserve. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the investments, but reclassified to retained earnings.

The Group has designated all investments in equity instruments that are not held for trading as at FVTOCI.

Dividends on these investments in equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established in accordance with IAS 18 Revenue, unless the dividends clearly represent a recovery of part of the cost of the investment.

3.19.4 Financial assets at fair value through profit or loss (FVTPL)

Investments in equity instruments are classified as at FVTPL, unless the Group designates an investment that is not held for trading as at fair value through other comprehensive income (FVTOCI) on initial recognition (see above).

Investment linked components of insurance contracts are classified as at FVTPL. Any gains or losses arising on remeasurement of these assets and equivalent movements in reserves attributable to policyholders are offset within the same line in the consolidated income statement.

3. Summary of significant accounting policies (continued)

3.19 Financial assets (continued)

3.19.4 Financial assets at fair value through profit or loss (FVTPL) (continued)

Debt instruments that do not meet the amortised cost criteria (see above) are measured at FVTPL. In addition, debt instruments that meet the amortised cost criteria but are designated as at FVTPL are measured at FVTPL. A debt instrument may be designated as at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities or recognising the gains and losses on them on different bases.

Debt instruments are reclassified from amortised cost to FVTPL when the business model is changed such that the amortised cost criteria are no longer met. Reclassification of debt instruments that are designated as at FVTPL on initial recognition is not allowed.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on remeasurement recognised in profit or loss. Fair value is determined in the manner described in note 30.3.

Dividend income on investments in equity instruments at FVTPL is recognised in profit or loss when the Group's right to receive the dividends is established in accordance with IAS 18 Revenue, unless the dividends clearly represent a recovery of part of the cost of the investment.

3.19.5 Foreign exchange gains and losses

The fair value of financial assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of each reporting period.

The foreign exchange component forms part of its fair value gain or loss. Therefore,

- for financial assets that are classified as at FVTPL, the foreign exchange component is recognised in profit or loss; and
- for financial assets that designated as at FVTOCI, any foreign exchange component is recognised in other comprehensive income.

For foreign currency denominated debt instruments measured at amortised cost at the end of each reporting period, the foreign exchange gains and losses are determined based on the amortised cost of the financial assets and are recognised in the profit or loss.

3.19.6 Impairment of financial assets

Financial assets that are measured at amortised cost are assessed for impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the asset have been affected.

3. Summary of significant accounting policies (continued)

3.19 Financial assets (continued)

3.19.6 Impairment of financial assets (continued)

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial asset, such as insurance receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of as well as observable changes in national or local economic conditions that correlate with default on receivables.

The amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows reflecting the amount of collateral and guarantee, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of insurance receivables, where the carrying amount is reduced through the use of an allowance account. When an insurance receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the financial asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

3.19.7 Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

3. Summary of significant accounting policies (continued)

3.19 Financial assets (continued)

3.19.7 Derecognition of financial assets (continued)

On derecognition of a financial asset measured at amortised cost or measured at FVTPL, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

On derecognition of a financial asset that is classified as FVTOCI, the cumulative gain or loss previously accumulated in the cumulative changes in fair value of securities reserve is not reclassified to profit or loss, but is reclassified to retained earnings.

3.20 Financial liabilities and equity instruments issued by the Group

3.20.1 Classification as debt or equity

Debt and equity instruments issued by the Group are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

3.21 Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised at proceeds received, net of direct issue costs.

3.22 Financial liabilities

All financial liabilities are initially measured at fair value net of transactions costs except financial liabilities at fair value through profit or loss (FVTPL) which are initially measured at fair value. All financial liabilities are subsequently measured at amortised cost using the effective interest method or at FVTPL. The Group does not have any financial liabilities measured at FVTPL.

3.22.1 Financial liabilities subsequently measured at amortised cost

Financial liabilities that are not held-for-trading and are not designated as at FVTPL are measured at amortised cost at the end of the reporting period. The Group's financial liabilities measured at amortised costs include bank borrowings, reinsurance deposits retained, insurance payables, trade and other payables excluding the advances to suppliers.

The carrying amounts of financial liabilities that are subsequently measured at amortised cost are determined based on the effective interest method with interest expense that is not capitalised as part of the cost of an asset, is recognised in profit or loss except for short term payables where the recognition of interest would be immaterial.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

3. Summary of significant accounting policies (continued)

3.22 Financial liabilities (continued)

3.22.2 Foreign exchange gains and losses

For financial liabilities that are denominated in a foreign currency and are measured at amortised cost at the end of each reporting period, the foreign exchange gains and losses are determined based on the amortised cost of the instruments and are recognised in the profit or loss.

3.22.3 Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

3.23 Derivative financial instruments

Derivatives financial instruments are initially recognised at fair value at the date a derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period. All the derivatives financial instruments are carried at their fair values as financial assets where the fair values are positive and as financial liabilities where the fair values are negative. A derivative financial instrument is presented as non-current assets or a non-current liability if the remaining maturity of the instrument is more than 12 months and it is not expected to be realised or settled within 12 months. Other derivative financial instruments are presented as current assets or current liabilities. Fair values of the derivatives are carried out by reference to quoted market prices, discounted cash flow models and recognised pricing models as appropriate. Interest rate swap and total return swap contracts represent Level 2 and Level 1 financial instruments under the fair value hierarchy.

3.24 Dividend distribution

Dividend distribution to the Shareholders is recognised as a liability in the consolidated financial statements in the period in which the dividends are approved by the Shareholders.

4. Critical accounting judgements and key sources of estimation of uncertainty

In the application of the Group's accounting policies, which are described in note 3, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. The significant judgements and estimates made by management that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are described below:

4. Critical accounting judgements and key sources of estimation of uncertainty (continued)

4.1 Critical judgements in applying accounting policies

The following are the critical judgements, apart from those involving estimations (see 4.2 below), that management has made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

4.1.1 Classification of investments

Management determines at the time of acquisition of securities whether these should be classified as at FVTOCI, FVTPL or amortised cost. In determining whether investments in securities are classified as at FVTOCI, FVTPL or amortised cost, management has considered the detailed criteria for determination of such classification as set out in IFRS 9 Financial Instruments. Management is satisfied that the Group's investments in securities are appropriately classified.

4.1.2 Classification of properties

In the process of classifying properties, management has made various judgments. Judgments are needed to determine whether a property qualifies as an investment property, property and equipment, property under development and/or property held for sale. Management develops criteria so that it can exercise that judgment consistently in accordance with the definitions of investment property, property and equipment, property under development and property held for sale. In making its judgment, management has considered the detailed criteria and related guidance set out in IAS 2 – Inventories, IAS 16 – Property, Plant and Equipment, and IAS 40 – Investment Property, with regards to the intended use of the property.

4.1.3 Consolidation of Qatar Operations

The Company established operations in Qatar on 6 January 2008 through an agency agreement entered into with the local sponsor valid for an indefinite period. The financial performance and the financial position of Qatar operations are consolidated in these consolidated financial statements on the basis of the control as the operations are managed and supervised by the Company from the inception to date. At the end of the each reporting period, management assesses the Company's ability to manage and supervise the financial and operating policies of the Qatar Operations for the benefit of the Company and determines if the financial performance and financial position be consolidated with the Company. Based on such assessment, the Company continues to consolidate Qatar operations in the consolidated financial statements of the Group as at 31 December 2016 and for the year then ended. If the assumptions and judgments made by management in making this decision change in future, significant adjustments may be required for these consolidated financial statements in respect of the financial performance and financial position of Qatar operations consolidated thereof.

4.1.4. Financial investments at amortized costs

Management has reviewed the Group's financial assets measured at amortized cost in the light of its capital maintenance and liquidity requirements and has confirmed the Group's positive intent and ability to hold these assets until their maturity so as to collect the contractual cash flows that are solely payments of principal and interest on the principal amount outstanding. The carrying amount of financial assets measured at amortized cost is AED 972,865 thousand at 31 December 2016 (2015: AED 962,622 thousand). Details of these assets are set out in note 9.

- 4. Critical accounting judgements and key sources of estimation of uncertainty (continued)
- 4.1 Critical judgements in applying accounting policies (continued)

4.1.5 Deferred tax asset

For the purpose of measuring the deferred tax asset that substantially pertaining to carried forward unused tax losses of a subsidiary, management has reviewed the future forecast and profitability of the subsidiary over the period in which tax losses should be utilized and concluded that it is probable that taxable profits will be available against which those unused tax losses can be utilized. Details of deferred tax asset calculation are set out in note 8.

4.1.6 Fair value of derivative financial instruments

At 31 December 2016 the Company has outstanding interest rate swaps as disclosed in the Note 19.2. The fair value of these swaps has been determined in accordance with quoted market price, best market practice and observable market data.

4.2 Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

4.2.1 The ultimate liability arising from claims made under insurance contracts

The estimation of ultimate liability arising from the claims made under insurance contracts is the Group's most critical accounting estimate. There are sources of uncertainty that need to be considered in the estimate of the liability that the Group will eventually pay for such claims. Estimates have to be made at the end of the reporting period for both the expected ultimate cost of claims reported and for the expected ultimate cost of claims incurred but not reported ("IBNR"). Liabilities for unpaid reported claims are estimated using the input of assessments for individual cases reported to the Group and management estimates based on past claims settlement trends for the claims incurred but not reported. At the end of each reporting period, prior year claims estimates are reassessed for adequacy and changes are made to the provision.

4.2.2 Impairment of insurance receivables

An estimate of the collectible amounts of insurance receivable is made when collection of the full amount is no longer probable. This determination of whether the insurance receivables are impaired entails management's evaluation of the specific credit and liquidity position of the contract holders and their historical recovery rates including detailed reviews carried out during 2016 and feedback received from the legal department. Based on this estimate, an impairment loss of AED 37,282 thousand (2015: 26,537 thousand) has been recognised in the current year.

4.2.3 Liability adequacy test

At the end of each reporting period, liability adequacy tests are performed to ensure the adequacy of insurance contract liabilities. The Group makes use of the best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities in evaluating the adequacy of the liability. Any deficiency is immediately charged to the profit or loss.

4. Critical accounting judgements and key sources of estimation of uncertainty (continued)

4.2 Key sources of estimation uncertainty (continued)

4.2.4 Actuarial valuation of life assurance fund

Mortality and withdrawal rate assumptions used in actuarial valuation of life fund are based on experience and the most current industry standard mortality table.

4.2.5 Additional reserve

This reserve represents management's best estimates of potential liabilities at the end of the reporting period in respect of premium deficiency, IBNR and shortfall in the estimated amounts of the unpaid reported claims. This reserve is estimated by the Group's actuary.

4.2.6 Valuation of unquoted equity instruments

Valuation of unquoted equity investments is normally based on recent market transactions on an arm's length basis, fair value of another instrument that is substantially the same, expected cash flows discounted at current rates for similar instruments or other valuation models. In the absence of an active market for these investments or any recent transactions that could provide evidence of the current fair value, management estimates the fair value of these instruments using expected cash flows discounted at current rates for similar instruments or other valuation models.

4.2.7 Impairment of goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the value-in-use of the cash generating units to which goodwill is allocated. Estimating the value-in-use required the Group to make an estimate of the expected future cash flows from each cash generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows.

4.2.7.1 Impairment testing of goodwill

Goodwill acquired through business combinations has been allocated to cash generating units for impairment testing as follows:

| | 2016 AED'000 | 2015 AED'000 |
|--|-----------------|-----------------|
| Dubai Starr Sigorta A.S. ITACO Bahrain Co W.L.L | 13,465 1,900 | 16,250 1,900 |
| | 15,365 | 18,150 |

Management has carried out an impairment test for goodwill at the year end and has concluded that no impairment has taken place. For this purpose, the recoverable amount of each cash generating unit has been determined based on a value-in-use calculation using cash flow projections, based on financial budgets approved by senior management, covering a five year period. Cash flows beyond the five-year period are extrapolated using a growth rate, which management believes approximates the long term growth rate for the industry in which the cash generating unit operates.

- 4. Critical accounting judgements and key sources of estimation of uncertainty (continued)
- 4.2 Key sources of estimation uncertainty (continued)
- 4.2.7 Impairment of goodwill (continued)
- 4.2.7.2 Key assumption used for the calculation of value-in-use

The calculation of value-in-use is sensitive to the following assumptions:

a. Growth rate

Growth rates are based on the management's assessment of the market share having regard to the forecasted growth and demand for the products offered. Growth rates of 2% - 11% per annum have been applied in the calculation.

b. Profit margins

Profit margins are based on the management's assessment of achieving a stabilized level of performance based on the approved business plan of the cash generating unit for the next five years.

c. Discount rates

Management has used the discount rate of 18.7% per annum throughout the assessment period, reflecting the estimated weighted average cost of capital of the Group and specific market risk profile.

4.2.8 Amortization of deferred acquisition costs ("DAC") and deferred commission income

Deferred acquisition costs are amortized using methods that provide the most appropriate bases of recognizing acquisition costs as expenses in line with the recognition of revenue from related insurance contracts. The various assumptions, inputs and estimates are used in these calculations by management.

4.2.9 Impairment of intangible assets

The period of amortisation of the intangible assets is determined based on the pattern in which the asset's future economic benefits are expected to be consumed by the Group and technological obsolescence. Management has concluded that no impairment of intangible assets is required based on impairment test performed by the Group as of the reporting date.

4.2.10 Property and equipment

The cost of property and equipment is depreciated over the estimated useful life, which is based on expected usage of the asset, expected physical wear and tear, the repair and maintenance program and technological obsolescence arising from changes and the residual value. Management has not considered any residual value as it is deemed immaterial.

5. Property and equipment

| | Furniture and equipment AED'000 | Motor vehicles AED'000 | Capital work in progress AED'000 | Total AED'000 |
|---|---------------------------------------|------------------------------|--|------------------|
| Cost | | | | 440.40 |
| Balance at 31 December 2014 | 111,230 | 1,070 | 5,805 | 118,105 |
| Additions during the year | 4,468 | 316 | (5 (05) | 4,784 |
| Transfers | 5,605 | • | (5,605) | (27,035) |
| Written off | (27,035) | · - | - | (27,033) |
| Acquisition through business combination Effect of foreign currency | 360 | 7/ 4 /3 | i ex | 360 |
| exchange differences | 8,249 | 5 | (200) | 8,054 |
| Balance at 31 December 2015 | 102,877 | 1,391 | · · | 104,268 |
| Additions during the year | 2,545 | · | 5 , | 2,545 |
| Written off | (7,042) | 0 | | (7,042) |
| Disposals during the year | - | (385) | ₩. | (385) |
| Effect of foreign currency exchange differences | (305) | (22) | | (327) |
| Balance at 31 December 2016 | 98,075 | 984 | <u> </u> | 99,059 |
| Accumulated depreciation | - | | | |
| Balance at 31 December 2014 | 78,776 | 506 | Ē | 79,282 |
| Charge for the year | 11,537 | 138 | 9 | 11,675 |
| Written off | (27,035) | | . | (27,035) |
| Effect of foreign currency | | | | |
| exchange differences | 7,624 | 2 | <u> </u> | 7,626 |
| Balance at 31 December 2015 | 70,902 | 646 | | 71,548 |
| Charge for the year | 10,945 | 148 | _ | 11,093 |
| Written off | (4,191) | - | - | (4,191) |
| Disposals during the year | (1,121) | (385) | | (385) |
| Effect of foreign currency | | , | | . , |
| exchange differences | (359) | 98 | | (261) |
| Balance at 31 December 2016 | 77,297 | 507 | * | 77,804 |
| Carrying amounts | | | | |
| Balance at 31 December 2016 | 20,778 | 477 | | 21,255 |
| Balance at 31 December 2015 | 31,975 | 745 | | 32,720 |

6. Intangible assets

| | Computer software AED'000 | Capital work in progress AED'000 | Total AED'000 |
|--|---------------------------------|---|------------------|
| Cost | | | |
| 31 December 2014 | 10,337 | 32,180 | 42,517 |
| Additions during the year | 3,505 | 33,806 | 37,311 |
| Transfers | 22,348 | (22,348) | · |
| 31 December 2015 | 36,190 | 43,638 | 79,828 |
| Additions during the year | 66 | 13,331 | 13,397 |
| Transfers | 19,134 | (19,134) | 2 |
| Effect of foreign exchange differences | (508) | | (508) |
| 31 December 2016 | 54,882 | 37,835 | 92,717 |
| Amortisation | | <u> </u> | |
| 31 December 2014 | 2,604 | + | 2,604 |
| Charge for the year | 4,201 | <u> </u> | 4,201 |
| 31 December 2015 | 6,805 | : 0 | 6,805 |
| Charge for the year | 7,838 | Ψ. | 7,838 |
| Effect of foreign exchange differences | (123) | <u> </u> | (123) |
| 31 December 2016 | 14,520 | - | 14,520 |
| Carrying amount 31 December 2016 | 40,362 | 37,835 | 78,197 |
| 31 December 2015 | 29,385 | 43,638 | 73,023 |
| | | | |

Capital work-in-progress includes computer software, advances paid to consultants and providers of information technology solutions for a core replacement project of the Group's IT infrastructure.

7. Investment properties

| | 2016 AED'000 | 2015 AED'000 |
|--|-----------------|----------------------------|
| Balance at the beginning of the year Additions during the year (Decrease)/Increase in fair value during the year | (2,361) | 474,315 3,012 36,398 |
| Balance at the end of the year | 511,364 | 513,725 |

Investment properties include plots of land and buildings.

7. Investment properties (continued)

The fair value of the Group's investments properties as at 31 December 2016 and 2015 has been arrived at on the basis of valuations carried on the respective dates by independent valuers who are not related to the Group and have appropriate qualifications and recent market experience in the valuation of properties in the United Arab Emirates.

The fair value was determined based on the acceptable approaches that reflects recent transactions prices for similar properties. In estimating the fair value of the properties, the highest and best use of the properties is their current use.

At 31 December 2016 and 2015, the Group's investment properties are classified as level 3 in the fair value hierarchy and there are no transfers between level 1, 2 and 3 during the year 2016 and 2015.

Details of the Group's investment properties and their fair values are as follows:

| | 2016 | 2015 |
|---|----------|----------|
| | AED '000 | AED '000 |
| Plots of land located in Dubai, UAE | 373,200 | 374,292 |
| Units of a building located in DIFC, Dubai, UAE | 70,795 | 72,850 |
| Units of a building located in Motor City, Dubai, UAE | 67,369 | 66,583 |
| | 511,364 | 513,725 |
| | | |

8. Income tax

Foreign operations of the Group are liable for the corporate taxes of the respective jurisdictions at prevailing tax rates. The effective tax rates during the year were 12% to 20%. The corporate taxes are payable on the total income of the foreign operations after making the adjustments for certain disallowable expenses, exempt income and investment and other allowances. During the year, the provision for corporate tax liabilities is made only for the Group's Oman operations as other foreign operating entities have incurred taxable losses.

8.1 Income tax expenses recognized in profit or loss

| | 2016 AED '000 | 2015 AED '000 |
|---|------------------|------------------|
| Current tax In respect of the current year | 1,199 | 1,275 |
| Deferred tax In respect of current year | 5,262 | (4,182) |
| Total income tax charge/(credit) recognised in the current year | 6,461 | (2,907) |

8. Income tax (continued)

8.1 Income tax expenses recognized in profit or loss (continued)

Income tax expense for the year can be reconciled to the accounting profit as follows:

| | 2016 AED '000 | 2015 AED '000 |
|---|------------------|------------------|
| Profit before tax for the year Adjustments for: | 85,356 | 78,300 |
| Profit not subject to income tax | (75,083) | (62,221) |
| Allowable expenses | (335) | (246) |
| Statutory allowance | (286) | sec |
| Unallowable expenses | 335 | 344 |
| Taxable profit for the year | 9,987 | 16,177 |
| Income tax payable for the current year | 1,199 | 1,275 |
| | | |

8.2 Deferred tax assets

Following is the analysis of deferred tax assets/(liabilities) presented in the consolidated statement of financial position;

| | 2016 AED '000 | 2015 AED '000 |
|---|------------------------------------|---|
| Deferred tax assets Deferred tax liabilities | 9,229 (103) | 17,015 (246) |
| Deferred tax assets - net | 9,126 | 16,769 |
| Deferred tax assets/liabilities given above relate to the following: | | |
| | 2016 AED '000 | 2015 AED '000 |
| Accumulated losses Insurance contract liabilities Accruals Provision for employees' benefits Difference in valuation of fixed assets Difference in valuation of financial investments | 8,424 10 289 506 (103) | 11,166 4,975 770 38 (65) (115) |
| | 9,126 | 16,769 |

9. **Financial investments**

9.1 Composition of financial investments

| The Group's financial i | nvestments a | t the end of re | eporting period | l are detailed b | elow. | |
|--------------------------|-----------------|-----------------|-----------------|------------------|------------|------------------|
| | | | | 20 AED '0 | 016 000 | 2015 AED '000 |
| At fair value through pr | ofit or loss (1 | note 9.2) | | 294, | 908 | 308,955 |
| At fair value through of | | | e (note 9.3) | 580, | 173 | 466,611 |
| Measured at amortised | - | | , | 972, | 865 | 962,622 |
| | | | | 1,847,9 | 946 | 1,738,188 |
| 9.2 Financial inve | stments at fa | air value thro | ough profit or | loss | | |
| | | Domestic | In | nternational | | Total |
| | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
| | AED '000 | AED '000 | AED '000 | AED '000 | AED '000 | AED '000 |
| Investment in bonds | 源 0 | · · | 37,549 | 16,890 | 37,549 | 16,890 |
| Unit linked investments | 3,079 | 2,614 | 254,280 | 289,451 | 257,359 | 292,065 |
| | 3,079 | 2,614 | 291,829 | 306,341 | 294,908 | 308,955 |
| | | | | | - | |

Financial investments at fair value through other comprehensive income 9.3

| | | Domestic | Iı | nternational | | Total |
|------------|----------|----------|-----------------|--------------|-----------------|----------|
| | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
| | AED '000 | AED '000 | AED '000 | AED '000 | AED '000 | AED '000 |
| Shares | | | | | | |
| - Quoted | 140,300 | 164,083 | 173,775 | 168,998 | 314,075 | 333,081 |
| - Unquoted | 186,131 | 91,964 | 79,967 | 41,566 | 266,098 | 133,530 |
| | 326,431 | 256,047 | 253,742 | 210,564 | 580,173 | 466,611 |
| | | | | | | |

9.4 Financial investments measured at amortised cost

| | | Domestic | Iı | nternational | | Total |
|----------------------|----------|----------|-----------------|--------------|----------|----------|
| | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
| | AED '000 | AED '000 | AED '000 | AED '000 | AED '000 | AED '000 |
| Investments in bonds | | | | | | |
| - Quoted | 507,120 | 487,425 | 449,213 | 458,597 | 956,333 | 946,022 |
| - Unquoted | 16,532 | 16,600 | ±* | 2= | 16,532 | 16,600 |
| | 523,652 | 504,025 | 449,213 | 458,597 | 972,865 | 962,622 |
| | | | | | | |

9. Financial investments (continued)

9.4 Financial investments measured at amortised cost (continued)

These bonds carry interests at the rates of 1.81% to 9.38% per annum. The Group holds these investments with the objective of receiving the contractual cash flows over the instruments life. The bonds are redeemable at par from 2016 to 2025 based on their maturity dates. The fair value of these bonds at 31 December 2016 is AED 973,682 thousand (2015: AED 953,278 thousand).

9.5 Movements in financial investments

The movements in financial investments are as follows:

| Fair value through profit or loss AED'000 | Fair value through OCI AED'000 | Amortised cost AED'000 | Total AED'000 |
|--|--|--|--|
| 368,112 | 504,596 | 922,981 | 1,795,689 |
| 134,367 | 181,729 | 148,576 | 464,672 |
| (176,123) | (110,480) | (95,664) | (382,267) |
| | = | (8,154) | (8,154) |
| ** | - 超 | (5,117) | (5,117) |
| (17,401) | (109,234) | | (126,635) |
| 308,955 | 466,611 | 962,622 | 1,738,188 |
| 135,638 | 217,288 | 161,040 | 513,966 |
| (159,569) | (121,378) | (148,567) | (429,514) |
| | = | (2,230) | (2,230) |
| 9,884 | 17,652 | æ01 | 27,536 |
| 294,908 | 580,173 | 972,865 | 1,847,946 |
| | through profit or loss AED'000 368,112 134,367 (176,123) - (17,401) - 308,955 135,638 (159,569) - 9,884 | through profit or loss AED'000 AED'000 368,112 504,596 181,729 (176,123) (110,480) (17,401) (109,234) 308,955 466,611 135,638 217,288 (159,569) (121,378) 9,884 17,652 | through profit or loss AED'000 AED'000 AED'000 368,112 504,596 922,981 134,367 181,729 148,576 (176,123) (110,480) (95,664) - (8,154) (17,401) (109,234) - (5,117) (179,568 217,288 161,040 (159,569) (121,378) (148,567) (2,230) 9,884 17,652 - (2,230) |

9.5.1 Reclassification of financial investments measured at FVTPL

On 28 March 2013, management revisited the Group's business model for managing the financial investments and changed its business model for managing investments in debt instruments. Accordingly, the Group reclassified AED 352,391 thousand from FVTPL to amortised cost from 1 April 2013. The business model has been changed from realizing the fair value by disposing of the investment to hold the asset until its maturity so as to collect the contractual cash flows that are solely payments of principal and interest on the principal amount outstanding.

These bonds carry effective interests at the rates of 2% to 9% per annum at the date of reclassification. The interest income recognized on these investments for the year ended 31 December 2016 is AED 4,626 thousand (2015: AED 7,340 thousand).

The fair value loss recognised in profit or loss during the year would have been increased by AED 127 thousand (2015: AED 6,351 thousand) if these financial assets had not been reclassified.

10. Statutory deposits

| to success as posses | | |
|---|------------------|----------------|
| | 2016 | 2015 |
| | AED '000 | AED '000 |
| Bank deposit maintained in accordance with Article 42 | | |
| of U.A.E. Federal Law No. 6 of 2007 | 10,000 | 10,000 |
| Amount under lien with Capital Market Authority – | 05.55 | 05 150 |
| Sultanate of Oman | 95,576 16,120 | 95,158 |
| Amounts under lien with Turkish Treasury, Turkey | 16,139 | 1,885 |
| | 121,715 | 107,043 |
| | | 4 |
| 11. Insurance contract liabilities and reinsurance cont | ract assets | |
| | 2016 | 2015 |
| | AED '000 | AED '000 |
| | | |
| Insurance contract liabilities | | |
| Outstanding claims | 1,867,591 | 1,363,849 |
| Additional reserve | 317,739 | 361,649 |
| Life assurance fund (note 11.1) | 235,138 | 232,466 |
| Unearned premium (note 25.1) | 1,271,277 | 1,136,722 |
| Unit linked liabilities (note 11.2) | 255,551 | 291,067 |
| Unallocated loss adjustment expenses reserve | 9,503 | (se) |
| | 3,956,799 | 3,385,753 |
| Recoverable from re-insurers | | : |
| Outstanding claims | 1,483,302 | 952,646 |
| Additional reserve | 205,477 | 216,183 |
| Unearned premiums | 718,708 | 622,870 |
| | 2,407,487 | 1,791,699 |
| Insurance contract liabilities – net | | |
| Outstanding claims | 384,289 | 411,203 |
| Additional reserve | 112,262 | 145,466 |
| Life assurance fund (note 11.1) | 235,138 | 232,466 |
| Unearned premiums (note 25.1) | 552,569 | 513,852 |
| Unit linked liabilities (note 11.2) | 255,551 | 291,067 |
| Unallocated loss adjustment expenses reserve | 9,503 | (- |
| | 1,549,312 | 1,594,054 |
| | | |

The technical reserves have been certified by the Appointed Actuary of the Company according to the Financial Regulations issued by Insurance Authority. A summary of the actuary's report on the technical provisions is disclosed in note 33 to the consolidated financial statements.

11. Insurance contract liabilities and reinsurance contract assets (continued)

| 11.1 Life assurance fund | AED '000 |
|------------------------------|----------|
| 31 December 2014 | 195,775 |
| Increase | 36,691 |
| 31 December 2015 | 232,466 |
| Increase | 2,672 |
| 31 December 2016 | 235,138 |
| 11.2 Unit linked liabilities | AED '000 |
| 31 December 2014 | 350,505 |
| Increase | (59,438) |
| 31 December 2015 | 291,067 |
| Decrease | (35,516) |
| 31 December 2016 | 255,551 |

The following table presents the sensitivity of the value of insurance contract liabilities disclosed in this note to movements in the assumptions used in the estimation of insurance contract liabilities. For liabilities under long-term insurance contracts with fixed and guaranteed terms, changes in assumptions will not cause a change to the amount of the liability, unless the change is severe enough to trigger a liability adequacy test adjustment. No losses arose in either 2016 or 2015, based on the results of the liability adequacy test. The table below indicates the level of the respective variable that will trigger an adjustment and then indicates the liability adjustment required as a result of a further deterioration in the variable.

| | | Impact on | net liability |
|---------------------|-----------------------|-----------|---------------|
| | | 2016 | 2015 |
| Scenario | Change in assumptions | AED'000 | AED'000 |
| Mortality/morbidity | +10% | 1,480 | 1,935 |
| Discount rate | +75bps | (10,036) | (12,729) |
| Mortality/morbidity | -10% | (1,487) | (1,942) |
| Discount rate | -75bps | 11,542 | 14,965 |

12. Insurance receivables

| | 2016 AED'000 | 2015 AED'000 |
|---|---------------------|---------------------|
| Due from policyholders and brokers Less: allowance for doubtful debts | 941,003 (79,412) | 907,186 (73,713) |
| Net due from policyholders and brokers | 861,591 | 833,473 |
| Due from insurance/reinsurance companies Less: allowance for doubtful debts | 707,944 (38,276) | 528,322 (33,190) |
| Net due from insurance/reinsurance companies | 669,668 | 495,132 |
| Total insurance receivables | 1,531,259 | 1,328,605 |

The average credit period of insurance receivables is 30 to 120 days. No interest is charged on overdue balances and no collateral is taken on insurance receivables.

The Group has adopted a policy of dealing with creditworthy counterparties. Adequate credit assessment is made before accepting an insurance contract from any counterparty. The Group does not have any single counterparty whose outstanding balance at the end of the period exceeds 5% of the total receivable balance.

Included in the Group's total insurance receivables are balances amounting to AED 1.2 billion (2015: AED 642,289 thousand) which are past due at the end of the reporting period for which no allowance has been provided for, as there was no significant change in credit quality of these insurance receivables and the amounts are considered recoverable.

12.1 Insurance receivables by location

| Inside UAE | 2016 AED'000 | 2015 AED'000 |
|--|---------------------|---------------------|
| Due from policyholders and brokers Less: allowance for doubtful debts | 736,388 (62,013) | 728,287 (59,087) |
| Net due from policyholders and brokers | 674,375 | 669,200 |
| Due from insurance/reinsurance companies Less: allowance for doubtful debts | 555,687 (38,276) | 429,051 (33,190) |
| Net due from insurance/reinsurance companies | 517,411 | 395,861 |
| Total insurance receivables inside UAE | 1,191,786 | 1,065,061 |

12. Insurance receivables (continued)

12.1 Insurance receivables by location (continued)

| Outside UAE | 2016 AED'000 | 2015 AED'000 |
|--|---------------------|---------------------|
| Due from policyholders and brokers Less: allowance for doubtful debts | 204,615 (17,399) | 178,899 (14,626) |
| Net due from policyholders and brokers | 187,216 | 164,273 |
| Due from insurance/reinsurance companies | 152,257 | 99,271 |
| Total insurance receivables outside UAE | 339,473 | 263,544 |

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

12. Insurance receivables (continued)

12.2 Ageing of insurance receivables

| | | | F2 | ist Due by ind | mper of Days | | | |
|--------------------------------|-------------|----------------|----------------|-----------------|--------------|---------|-----------------|-----------------|
| | | | 30-90 | 91-180 | 181-270 | 271-360 | >360 | T. 4.5.1 |
| | Not yet due | <30 days | days | days | days | days | days | 10121 |
| | AED'000 | AED'000 | AED'000 | AED '000 | AED,000 | AED,000 | AED ,000 | AED'000 |
| Due from policyholders | 261,144 | 99,924 | 275,474 | 1 67,087 | 48,999 | 2,846 | 1,768 | 757,242 |
| Due from insurance companies | 8,742 | 68,909 | 57,634 | 20,429 | 13,716 | 80,202 | 826 | 250,458 |
| Due from reinsurance companies | | 238,508 | 147,980 | 22,070 | 1,386 | 9,071 | 195 | 419,210 |
| Due from brokers | 35,532 | 32,739 | 21,551 | 1,660 | 938 | | i) | 92,420 |
| Other receivables | 2,501 | 2,321 | 169 | 163 | 325 | 6,273 | 177 | 11,929 |
| | | | | | | | | |
| Insurance receivables - net | 307,919 | 442,401 | 502,808 | 111,409 | 65,364 | 98,392 | 2,966 | 2,966 1,531,259 |

12.2.1 Ageing of insurance receivables by location

Inside UAE

| | | | P. | ast Due by Nu | mber of Days | r _A | | |
|--------------------------------|-------------|----------|-----------------|------------------|--------------|-----------------|-----------------|----------------|
| | | | 30-90 | 0 91-180 181-270 | 181-270 | | >360 | Total |
| | Not yet due | <30 days | days | days | days | | days | 10121 |
| | AED'000 | AED'000 | AED '000 | AED'000 | AED,000 | AED ,000 | AED ,000 | AED'000 |
| Due from policyholders | 141,709 | 56,182 | 272,430 | 64,163 | 43,856 | | Ē | 578,340 |
| Due from insurance companies | 5,510 | 68,614 | 56,776 | 19,911 | 13,079 | 75,962 | ĭ | 239,852 |
| Due from reinsurance companies | ă | 114,504 | 143,468 | 19,587 | 1 | <u></u> | 28 | 277,559 |
| Due from Brokers | 32,294 | 32,020 | 19,922 | 1 | ı | 1 | (16) | 84,236 |
| Other receivables | 2,491 | 2,305 | 125 | 163 | 318 | 6,219 | 178 | 11,799 |
| | | | | | | | | |
| Insurance receivables - net | 182,004 | 273,625 | 492,721 | 103,824 | 57,253 | 82,181 | 178 | 178 1,191,786 |

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

12. Insurance receivables (continued)

12.2 Ageing of insurance receivables (continued)

12.2.1 Ageing of insurance receivables by location (continued)

Outside UAE

Past Due by Number of Days

| AED'000 AED'000 <t< th=""><th></th><th></th><th></th><th>30-90</th><th>91-180</th><th>181-270</th><th>271-360</th><th></th><th>T.2401</th></t<> | | | | 30-90 | 91-180 | 181-270 | 271-360 | | T.2401 |
|---|--------------------------------|----------------|----------------|-----------------|---------|---------|-----------------|-------|-----------------|
| AĔD'000 AED'000 AED'000 <t< th=""><th></th><th>Not yet due</th><th><30 days</th><th>days</th><th>days</th><th>days</th><th>days</th><th></th><th>10121</th></t<> | | Not yet due | <30 days | days | days | days | days | | 10121 |
| 119,435 43,742 3,044 2,924 5,143 2,846 1,768 3,232 295 858 518 637 4,239 826 828 | | AED'000 | AED'000 | AED '000 | AED'000 | AED:000 | AED ,000 | 7 | AED '000 |
| 3,232 295 858 518 637 4,239 826 - 124,004 4,512 2,483 1,387 9,071 195 3,238 719 1,629 1,660 938 6 54 | Due from policyholders | 119,435 | 43,742 | 3,044 | 2,924 | 5,143 | 2,846 | | 178,902 |
| ss - 124,004 4,512 2,483 1,387 9,071 195 3,238 719 1,629 1,660 938 10 16 44 - 6 54 - | Due from insurance companies | 3,232 | 295 | 858 | 518 | 637 | 4,239 | | 10,605 |
| 3,238 719 1,629 1,660 938 10 16 44 - 6 54 | Due from reinsurance companies | x | 124,004 | 4,512 | 2,483 | 1,387 | 9,071 | | 141,652 |
| 10 16 44 - 6 54 | Due from brokers | 3,238 | 719 | 1,629 | 1,660 | 938 | 9 | 1 | 8,184 |
| | Other receivables | 10 | 16 | 44 | T. | 9 | 54 | (a)((| 130 |
| | Insurance receivables - net | 125.915 | 168.776 | 10.087 | 7.585 | 8,111 | 16,210 | 2,789 | 339,473 |

12. Insurance receivables (continued)

12.3 Movement in the allowance for doubtful debts

| | 2016 AED '000 | 2015 AED '000 |
|--|-------------------------------|--------------------------------------|
| Balance at beginning of the year Allowance made during the year Foreign currency exchange differences Amounts written off as uncollectible during the year | 106,903 37,282 (26,497) | 78,475 26,537 4,188 (2,297) |
| Balance at end of the year | 117,688 | 106,903 |

The Group has provided for certain receivables based on estimated recoverable amounts, determined after review of credit quality of specific customers and past default experience. In determining the recoverability of an insurance receivable, the Group considers any change in the credit quality of the customer from the date credit was initially granted up to the reporting date. Accordingly, management believes that no further provision is required in excess of the allowance for doubtful debts that has been provided for.

13. Prepayments and other receivables

| | 2016 AED'000 | 2015 AED'000 |
|--|-------------------------------------|-------------------------------------|
| Accrued income Prepayments Staff debtors and advances Other receivables | 21,024 51,431 7,152 38,607 | 14,073 44,437 9,129 49,333 |
| | 118,214 | 116,972 |
| 14. Bank balances and cash | 2016 AED'000 | 2015 AED'000 |
| Deposits with banks with maturity over 3 months Deposits with banks maturing within 3 months Current accounts and cash | 169,988 43,157 252,233 | 129,098 78,197 101,238 |
| Total bank balances and cash Less: Deposit with banks with maturity over 3 months | 465,378 (169,988) | 308,533 (129,098) |
| Cash and cash equivalents for the purpose of consolidated statement of cash flows | 295,390 | 179,435 |

14. Bank balances and cash (continued)

The interest rates on fixed deposits and call accounts with banks ranges 0.1% to 7.4% (2015: 0.5% to 13.8%) per annum. Bank balances amounting to AED 249,138 thousand (2015: AED 120,900 thousand) are held in local banks in the United Arab Emirates.

Certain deposits with carrying value of AED 21,435 thousand at 31 December 2016 (2015: AED 54,911 thousand) are subject to lien in respect of guarantees and overdraft facilities.

15. Share capital

| | 2016 | 2015 |
|---|---------|---------|
| | AED'000 | AED'000 |
| Authorised, issued and fully paid 461,872,125 shares of AED 1 each (31 December 2015: 461,872,125 | | |
| shares of AED 1 each) | 461,872 | 461,872 |
| | | |

16. Reserves

| | Statutory reserve AED '000 | Strategic reserve AED '000 | General reserve AED '000 | Contingency reserve AED '000 | Total AED '000 |
|---------------------------------|----------------------------------|----------------------------------|--------------------------------|------------------------------|-------------------|
| Balance at 1 January 2015 | 230,936 | 303,750 | 892,772 | 6,234 | 1,433,692 |
| Transfer from retained earnings | | | 20,555 | 2,709 | 23,264 |
| Balance at 31 December 2015 | 230,936 | 303,750 | 913,327 | 8,943 | 1,456,956 |
| Transfer from retained earnings | 발 | - | 19,724 | 657 | 20,381 |
| Balance at 31 December 2016 | 230,936 | 303,750 | 933,051 | 9,600 | 1,477,337 |

16.1 Statutory reserve

In accordance with the Commercial Companies Law and the Company's Articles of Association, 10% of profit for the year is required to be transferred to statutory reserve. The Company may resolve to discontinue such annual transfers when the statutory reserve is equal to 50% of the paid up share capital. The reserve is not available for distribution except in the circumstances stipulated by the law. In the annual general meeting held on 16 March 2014, the shareholders resolved to discontinue the appropriation as the statutory reserve reached 50% of share capital. Accordingly, no transfer was made during the year.

16. Reserves (continued)

16.2 Strategic reserve

The strategic reserve may be utilised for any purpose to be determined by a resolution of the Shareholders of the Company at general meeting, on the recommendation of the Board of Directors. No transfers have been made to the strategic reserve during the year.

16.3 General reserve

Annual transfers to the general reserve are made at the rate of 25% of the profit of the Company less Directors' remuneration for the year. The reserve is freely available for distribution. During the year, the transfer to this reserve was calculated at 25% of the profit as Directors' remuneration was not proposed.

16.4 Contingency reserve – Oman Branch

In accordance with Article 10 (bis) (2) (c) of Regulations for Implementing Insurance Companies Law (Ministerial Order 5/80), as amended, of Sultanate of Oman, 10% of the net outstanding claims at the end of the reporting period is transferred from retained earnings to a contingency reserve until the provision is equal to RO 5 million. In case of insufficient retained earnings or accumulated loss position, the deficit in transfer will be adjusted against retained earnings of future years. The reserves shall not be used without the prior approval of the Capital Market Authority of Sultanate of Oman.

17. End of service benefits

| | 2016 AED'000 | 2015 AED'000 |
|---|----------------------------|----------------------------|
| Balance at the beginning of the year Charge for the year Paid during the year | 30,192 7,753 (5,176) | 31,545 5,361 (6,714) |
| Balance at the end of the year | 32,769 | 30,192 |
| 18. Bank borrowings | | |
| | 2016 AED'000 | 2015 AED'000 |
| Short term bank loans | 367,732 | 33,489 |

Short term bank loans are secured by assignment of certain bonds in favor of financial institutions. These loans carry an average interest rate of 1.53% per annum.

19. Insurance and other payables

19.1 Insurance payables

| | 2016 AED'000 | 2015 AED'000 |
|--|--|--|
| Due to policyholders and brokers Due to insurance/reinsurance companies Premiums collected in advance Other insurance payables | 196,742 394,974 18,512 69,995 | 195,850 291,571 14,342 47,320 |
| | 680,223 | 549,083 |

The average credit period is 60 to 90 days. The Group has financial risk management policies in place to ensure that all payables are paid within the credit time frame.

19.2 Other payables

| | 2016 AED'000 | 2015 AED'000 |
|--|------------------|------------------|
| Accruals for staff costs Other payables and accruals | 16,282 82,083 | 10,141 71,371 |
| | 98,365 | 81,512 |

Other payables include interest rate swaps contracts. The swap contracts becomes favourable (asset) or unfavourable (liability) as a result of fluctuations in market interest rates relative to the terms agreed with the counter parties. At 31 December 2016, the fair value of this instrument is unfavourable to the Group.

On 26 September 2016, the Group's total return swap contract with principal amount of USD 18.375 million has been matured with a realised loss of AED 2,369 thousand. Unrealised loss on fair valuation of this derivative amounting to AED 3,662 thousand has been taken to the consolidated profit and loss for the year ended 31 December 2015 with a corresponding current liability of the same amount.

The Company uses interest rate swap to manage its exposure to interest rate movements on its financial investments at amortised cost by entering into interest rate swap to convert a proportion of those financial investments from fixed rates to floating rates. At 31 December 2016 the unrealised gain on changes in fair value of the swap is AED 480 thousand (2015: loss of AED 684 thousand) which has been taken to the consolidated profit and loss for the year ended 31 December 2016 with a corresponding current liability of AED 1,406 thousand (2015: AED 1,886 thousand). This contract expires after 12 months from the end of reporting period.

20. Net investment income

| | 2016 AED '000 | 2015 AED '000 |
|---|----------------------------|----------------------------|
| Dividend income from financial investments at FVTOCI Interest income from financial investments at amortised | 24,086 | 23,048 |
| cost/FVTPL | 45,652 | 36,944 |
| Interest income from deposits | 23,192 | 15,400 |
| Change in fair value of investment properties | (2,361) | 36,398 |
| Fair value gain/(losses) on financial investments at FVTPL Realised (losses)/ gains on sale of financial investments at | 2,298 | (404) |
| FVTPL | (2,369) | 240 |
| Realised losses on sale of financial investments at amortised | | |
| cost | (7,465) | (5,057) |
| Unrealised gain/(loss) on fair valuation of derivative | | |
| transactions (note 19.2) | 480 | (4,346) |
| Rental income from investment properties | 8,821 | 7,550 |
| Other investment expenses | (19,044) | (20,499) |
| | 73,290 | 89,274 |
| 21. Other expenses General and administration expenses not allocated | 2016 AED '000 53,573 | 2015 AED '000 13,715 |
| 22. Profit for the year | 33,373 | |
| 22. I folk for the year | | |
| Profit for the year is stated after charging: | | |
| | 2016 AED'000 | 2015 AED'000 |
| Staff costs | 201,784 | 195,547 |
| Depreciation and amortisation | 18,931 | 15,876 |
| Rental costs – operating leases | 23,854 | 25,915 |

23. Basic earnings per share

| 2016 | 2015 |
|-------------|---|
| 80,822 | 80,936 |
| 461,872,125 | 461,872,125 |
| 0.17 | 0.18 |
| | 80,822 ——————————————————————————————————— |

Basic earnings per share are calculated by dividing the profit for the year attributable to the Owners of the Company by the number of weighted average shares outstanding at the end of the reporting period.

24. Related party transactions

Related parties include the Group's major Shareholders, Directors and businesses controlled by them and their families over which they exercise significant management influence as well as key management personnel.

24.1 At the end of the reporting period, amounts due from/to related parties are included in the following accounts:

| | 2016 AED '000 | 2015 AED '000 |
|--------------------------|------------------|------------------|
| Cash and bank balances | 180,688 | 75,665 |
| Bank borrowings | 357,855 | - |
| Statutory deposits | 10,000 | 10,000 |
| Net insurance receivable | 38,213 | 39,394 |
| Net insurance payable | 1,519 | 6,467 |

24.2 During the year, the Group entered into the following transactions with related parties:

| | 2016 | 2015 |
|------------------|----------|----------|
| | AED '000 | AED '000 |
| Premiums | 87,457 | 125,582 |
| Claims | 55,879 | 55,179 |
| Interest income | 476 | 248 |
| Interest expense | 246 | 997 |
| Rental expense | 4,462 | 3,921 |

The Group has entered into above transactions with related parties which were made on substantially the same terms, as those prevailing at the same time for comparable transactions with third parties.

24. Related party transactions (continued)

24.3 Compensation of key management personnel

| | 2016 AED '000 | 2015 AED '000 |
|---|-----------------------|------------------|
| Directors' fees Salaries and benefits End of service benefits | 2,250 2,471 174 | 2,250 3,227 |
| | 4,895 | 5,477 |

25. Segment information

For management purposes, the Group is organised into three business segments, general insurance, life insurance including medical and investments. The general insurance segment comprises property, motor, general accident, aviation and marine risks. The life insurance segment includes individual life (participating and non-participating), medical, group life and personal accident as well as investment linked products. Investment comprises investments (financial and non financial), deposits with banks and cash management for the Group's own accounts.

These segments are the basis on which the Group reports its primary segment information to the Chief Operating Decision Maker.

Segmental information is presented below:

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

25. Segment information (continued)

25.1 Segment revenue

| Total Net AED'000 AED'000 | | (2,184,325) 1,370,957 | 132,107 (41,389) | (2,052,218) 1,329,568 | (718,708) 552,569 | | (1,846,270) 1,343,706 | 17,625 55,478 | (1,828,645) 1,399,184 | (622,870) 513,852 |
|---|-----------|-----------------------|--|-----------------------------|--|-----------|-----------------------|--|-----------------------------|--|
| T Gross Reins AED'000 AL | | 3,555,282 (2,1 | (173,496) | 3,381,786 (2,0 | 7) 772,172,1 | | 3,189,976 (1,8 | 37,853 | 3,227,829 (1,8 | 1,136,722 (6 |
| dical Net AED'000 | | 661,837 | 14,465 | 676,302 | 224,286 | | 726,565 | 45,748 | 772,313 | 241,421 |
| Life Assurance and Medical ross Reinsurance '000 AED'000 Al | | (1,127,367) | 87,426 | (1,039,941) | (317,081) | | (875,781) | (1,107) | (876,888) | (229,657) |
| Life As Gross AED'000 | | 1,789,204 | (72,961) | 1,716,243 | 541,367 | | 1,602,346 | 46,855 | 1,649,201 | 471,078 |
| Net AED'000 | | 709,120 | (55,854) | 653,266 | 328,283 | | 617,141 | 9,730 | 626,871 | 272,431 |
| General Insurance Reinsurance AED'000 | | (1,056,958) | 44,681 | (1,012,277) | (401,627) | | (970,489) | 18,732 | (951,757) | (393,213) |
| Gel Gross AED'000 | | 1,766,078 | (100,535) | 1,665,543 | 729,910 | | 1,587,630 | (9,002) | 1,578,628 | 665,644 |
| | Year 2016 | Insurance premium | Movement in provision for unearned premium | Insurance premium earned | Unearned premium as at 31 December 2016 | Vear 2015 | Insurance premium | Movement in provision for unearned premium | Insurance premium earned | Unearned premium as at 31 December 2015 |

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

25. Segment information (continued)

25.2 Segment claims

| 1 (567,709) 456,602 1,262,785 (719,611) 543,174 2,287,096 (1 1 (449,109) (13,838) 46,268 (61,225) (14,957) 481,539 1 (23,509) (24,717) 144,103 (141,206) 2,897 142,895 4 (1,040,327) 418,047 1,453,156 (922,042) 531,114 2,911,530 (0 1 (389,801) 461,490 1,183,128 (581,015) 602,113 2,034,419 9 (12,115) 15,851 138,788 (83,895) 54,893 166,754 2 (296,336) 459,226 1,311,545 (655,203) 656,342 2,067,107 | | Gross AED'000 | General Insurance Reinsurance AED'000 | Net AED'000 | Life Ass Gross AED:000 | Life Assurance and Medical ross Reinsurance AED:000 AED:000 A | dical Net AED:000 | Gross AED'000 | Total Reinsurance AED' 000 | Net AED'000 |
|---|--------------------|------------------|---|----------------|------------------------------|---|-------------------------|------------------|----------------------------------|----------------|
| 1,024,311 (567,709) 456,602 1,262,785 (719,611) 543,174 2,287,096 (1 435,271 (449,109) (13,838) 46,268 (61,225) (14,957) 481,539 (1,208) (23,509) (24,717) 144,103 (141,206) 2,897 142,895 1,458,374 (1,040,327) 418,047 1,453,156 (922,042) 531,114 2,911,530 (1 1 (12,29) (46,490 1,183,128 (581,015) 602,113 2,034,419 (134,066) 1 (12,16) 15,851 138,788 (83,895) 54,893 166,754 755,562 (296,336) 459,226 1,311,545 (655,203) 656,342 2,067,107 | | | | | | | | | | |
| (1,208) (13,838) 46,268 (61,225) (14,957) 481,539 (1,208) (23,509) (24,717) 144,103 (141,206) 2,897 142,895 1,458,374 (1,040,327) 418,047 1,453,156 (922,042) 531,114 2,911,530 (1 851,291 (389,801) 461,490 1,183,128 (581,015) 602,113 2,034,419 1 (123,695) 105,580 (18,115) (10,371) 9,707 (664) (134,066) 27,966 (12,115) 15,851 138,788 (83,895) 54,893 166,754 755,562 (296,336) 459,226 1,311,545 (655,203) 656,342 2,067,107 | | 1,024,311 | (567,709) | 456,602 | 1,262,785 | (719,611) | 543,174 | 2,287,096 | (1,287,320) | 96,776 |
| (1,208) (23,509) (24,717) 144,103 (141,206) 2,897 142,895 1,458,374 (1,040,327) 418,047 1,453,156 (922,042) 531,114 2,911,530 (1 851,291 (389,801) 461,490 1,183,128 (581,015) 602,113 2,034,419 1 (123,695) 105,580 (18,115) (10,371) 9,707 (664) (134,066) 27,966 (12,115) 15,851 138,788 (83,895) 54,893 166,754 755,562 (296,336) 459,226 1,311,545 (655,203) 656,342 2,067,107 | ovision for claims | 435,271 | (449,109) | (13,838) | 46,268 | (61,225) | (14,957) | 481,539 | (510,334) | (28,795) |
| 1,458,374 (1,040,327) 418,047 1,453,156 (922,042) 531,114 2,911,530 (1 851,291 (389,801) 461,490 1,183,128 (581,015) 602,113 2,034,419 (123,695) (105,580 (18,115) (10,371) 9,707 (664) (134,066) 27,966 (12,115) 15,851 138,788 (83,895) 54,893 166,754 755,562 (296,336) 459,226 1,311,545 (655,203) 656,342 2,067,107 | adollonal ILAE | (1,208) | (23,509) | (24,717) | 144,103 | (141,206) | 2,897 | 142,895 | (164,715) | (21,820) |
| 851,291 (389,801) 461,490 1,183,128 (581,015) 602,113 2,034,419 (123,695) 105,580 (18,115) (10,371) 9,707 (664) (134,066) 27,966 (12,115) 15,851 138,788 (83,895) 54,893 166,754 755,562 (296,336) 459,226 1,311,545 (655,203) 656,342 2,067,107 | red | 1,458,374 | (1,040,327) | 418,047 | 1,453,156 | (922,042) | 531,114 | 2,911,530 | (1,962,369) | 949,161 |
| (123,695) 105,580 (18,115) (10,371) 9,707 (664) (134,066) 27,966 (12,115) 15,851 138,788 (83,895) 54,893 166,754 755,562 (296,336) 459,226 1,311,545 (655,203) 656,342 2,067,107 (9 | | 851,291 | (389,801) | 461,490 | 1,183,128 | (581,015) | 602,113 | 2,034,419 | (970,816) | 1,063,603 |
| 27,966 (12,115) 15,851 138,788 (83,895) 54,893 166,754 755,562 (296,336) 459,226 1,311,545 (655,203) 656,342 2,067,107 | ovision for claims | (123,695) | 105,580 | (18,115) | (10,371) | 6,707 | (664) | (134,066) | 115,287 | (18,779) |
| 755,562 (296,336) 459,226 1,311,545 (655,203) 656,342 2,067,107 | additional | 27,966 | (12,115) | 15,851 | 138,788 | (83,895) | 54,893 | 166,754 | (96,010) | 70,744 |
| | pə. | 755,562 | (296,336) | 459,226 | 1,311,545 | (655,203) | 656,342 | 2,067,107 | (951,539) | 1,115,568 |

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

25. Segment information (continued)

25.3 Segment results

| Ceneral Life and AED '000 Year ended 31 December 2016 Year ended 31 December 2015 Life and AED '000 |
|--|
| Year ended 31 December 2015 Life and Coneral Medical AED'000 A |
| Year ended 31 December 2015 Life and Coneral Medical AED'000 A |
| ar ended 31 December 2015 Life and medical AED'000 AT72,313 1, (656,342) (1, (133,096) (133,096) (116,328) (1,170) (1,170) |
| |
| |
| |

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

25. Segment information (continued)

25.4 Segment results by geographical distribution

| | Year e GCC | Year ended 31 December 2016 CC Turkey Tot | mber 2016 Total | Year 6 GCC | Year ended 31 December 2015 SICC Turkey To | aber 2015 Total |
|--|---------------------------------|---|---------------------------------|--------------------------------|--|---------------------------------|
| Net insurance premium earned | AED'000 1,246,535 | AED'000 83,033 | AED 000 1,329,568 | AED 000 1,304,333 | AED 000 94,851 | AED 000 1,399,184 |
| Net claims incurred | (884,074) | (65,087) | (949,161) | (1,042,336) | (73,232) | (1,115,568) |
| Reinsurance commission income Commission expenses Other income relating to underwriting activities | 294,585 (318,929) 41,796 | 25,881 (29,897) 2,068 | 320,466 (348,826) 43,864 | 279,313 (296,430) 44,479 | 29,691 (34,457) 6,819 | 309,004 (330,887) 51,298 |
| Net commission and other income | 17,452 | (1,948) | 15,504 | 27,362 | 2,053 | 29,415 |
| General and administrative expenses relating to underwriting activities | (269,694) | (20,335) | (290,029) | (260,511) | (22,233) | (282,744) |
| Net underwriting profit/(loss) Net investment income | 110,219 | (4,337) 14,659 | 105,882 73,290 | 28,848 81,869 | 1,439 | 30,287 |
| Finance costs Allowance for doubtful debts Other income/(expenses) – net | (2,961) (35,440) (45,789) | (1,842) (7,784) | (2,961) (37,282) (53,573) | (1,009) (21,134) (6,423) | (5,403) (7,292) | (1,009) (26,537) (13,715) |
| Profit/(loss) before tax | 84,660 | 969 | 85,356 | 82,151 | (3,851) | 78,300 |

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

25. Segment information (continued)

25.4 Segment results by geographical distribution (continued)

| Year ended 31 December 2016 CC Turkey Tot: 000 AED'000 AED'00 | 696 85, (5,263) (6 | (4,567) 78 | (2,338) 80 (2,229) (1 | (4,567) 78 |
|---|---|-------------------|--------------------------------------|-------------------|
| al 00 AED | 6 85,356 82,151 63) (6,461) (1,275) | 67) 78,895 80,876 | 38) 80,822 80,768 29) (1,927) 108 | 67) 78,895 80,876 |
| Year ended 31 December 2015 GCC Turkey ''000 AED'000 AED | (3,851) 4,182 | 331 | 168 | 331 |
| r 2015 Total AED'000 | 78,300 2,907 | 81,207 | 80,936 | 81,207 |

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

25. Segment information (continued)

25.5 Segment assets and liabilities

| | | As at 31 December 2016 | ember 2016 | | | As at 31 December 2015 | mber 2015 | |
|---|--|---|------------------------|---|---|--|------------------------|---|
| | General insurance AED'000 | Life assurance and medical AED'000 | Investments AED'000 | Total AED'000 | General insurance AED'000 | Life assurance and medical AED'000 | Investments AED'000 | Total AED'000 |
| Assets Property and equipment Investment properties Intangible assets Financial investments Reinsurance contract assets | 9,140 40,232 1,035,219 | 12,115 53,330 1,372,268 | 511,364 | 21,255 511,364 93,562 1,847,946 2,407,487 | 14,070 | 18,650 51,969 1,021,268 | 513,725 | 32,720 513,725 91,173 1,738,188 1,791,699 |
| Prepayments and other receivables Bank balances and cash and statutory deposits Other assets | 252,450 110,067 | 334,643 145,903 145,903 | . 9 1 | 255,970 255,970 587,093 255,970 | 108,200 108,200 178,698 108,200 | 143,428 236,878 143,428 | . 3 . 6 . | 251,628 415,576 251,628 |
| Total segment assets | 2,105,549 | 2,791,077 | 2,359,310 | 7,255,936 | 1,681,903 | 2,229,498 | 2,251,913 | 6,163,314 |
| Liabilities Insurance contract liabilities End of service benefits Bank borrowings Insurance payables Other payables | 2,492,783 20,644 231,671 428,540 164,632 | 1,464,016 12,125 136,061 251,683 96,688 | | 3,956,799 32,769 367,732 680,223 261,320 | 2,133,024 19,021 21,098 345,922 157,456 | 1,252,729 11,171 12,391 203,161 92,473 | E X 1 1 9 | 3,385,753 30,192 33,489 549,083 249,929 |
| Total segment Liabilities Capital expenditure | 3,338,270 | 1,960,573 | 1 | 5,298,843 | 2,676,521 | 1,571,925 | | 4,248,446 |
| Depreciation and amortization | 10,412 | 8,519 | | 18,931 | 8,732 | 7,144 | | 15,876 |

25. **Segment information (continued)**

Geographical information of segment assets and liabilities 25.6

| | As a | t 31 December 20 | 16 | As | at 31 December 2 | 015 |
|-------------------------------|----------------|-------------------|------------------|----------------|-------------------|------------------|
| | GCC AED'000 | Turkey AED'000 | Total AED'000 | GCC AED'000 | Turkey AED'000 | Total AED'000 |
| Segment assets | 6,852,450 | 403,486 | 7,255,936 | 5,717,034 | 446,280 | 6,163,314 |
| Segment liabilities | 4,970,090 | 328,753 | 5,298,843 | 3,866,577 | 381,869 | 4,248,446 |
| Capital expenditure | 15,942 | - | 15,942 | 42,095 | | 42,095 |
| Depreciation and amortisation | 18,020 | 911 | 18,931 | 15,471 | 405 | 15,876 |
| 26. Contingent li | abilities | | | 201 | 6 | 2015 |

| | 2016 | 2015 |
|-----------------|---------|---------|
| | AED'000 | AED'000 |
| Bank guarantees | 104,963 | 65,654 |
| | | · |

The above bank guarantees were issued in the normal course of business.

The Group, in common with the significant majority of insurers, is subject to litigation in the normal course of its business. The Group, based on independent legal advice, does not expect that the outcome of these court cases will have a material impact on the Group's consolidated financial performance or consolidated financial position.

27. **Commitments**

| | 2016 | 2015 |
|--|-----------------|----------|
| | AED '000 | AED '000 |
| 27.1 Purchase commitments | | |
| Commitments in respect of uncalled subscription of certain | | |
| shares held as investments | 12,721 | 11,956 |
| Capital commitments towards acquisitions of property and | | |
| equipment and intangible assets | 295 | 5,284 |

27. Commitments (continued)

27.2 Operating lease commitments

At the end of the reporting period, minimum lease commitments under non-cancellable operating lease agreements are as follows:

| | 2016 AED '000 | 2015 AED '000 |
|----------------------|------------------|------------------|
| Within one year | 2,632 | 8,647 |
| Second to fifth year | 1,407 | 7,649 |

28. Insurance risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the nature of an insurance contract, this risk is random and therefore unpredictable. Factors that aggravate insurance risk include lack of risk diversification in terms of type and amount of risk, geographical location and type of industry covered.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Group faces under its insurance contracts is that the actual claims and benefit payments exceed the estimated amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the estimate established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The Group has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

The Group manages risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling. The underwriting strategy attempts to ensure that the underwritten risks are well diversified in terms of type and amount of risk, industry and geography. Underwriting limits are in place to enforce appropriate risk selection criteria.

28.1 Frequency and severity of claims

The Group has the right not to renew individual policies, to re-price the risk, to impose deductibles and to reject the payment of a fraudulent claim. Insurance contracts also entitle the Group to pursue third parties for payment of some or all costs (for example, subrogation). Furthermore, the Group's strategy limits the total exposure to any one territory and the exposure to any one industry.

28. Insurance risk (continued)

28.1 Frequency and severity of claims (continued)

Property insurance contracts are underwritten by reference to the commercial replacement value of the properties and contents insured, and claim payment limits are always included to cap the amount payable on occurrence of the insured event. Cost of rebuilding properties, of replacement or indemnity for contents and time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies. Property insurance contracts are subdivided into four risk categories: fire, business interruption, weather damage and theft. The insurance risk arising from these contracts is not concentrated in any of the territories in which the Group operates, and there is a balance between commercial and personal properties in the overall portfolio of insured buildings.

The reinsurance arrangements include excess and catastrophe coverage. The effect of such reinsurance arrangements is that the Group should not suffer net insurance losses of a set minimum limit of AED 4,000 thousand in any one event estimated at 1:200 years. The Group has survey units dealing with the mitigation of risks surrounding claims. This unit investigates and recommends ways to improve risk claims. The risks are reviewed individually at least once in 3 years and adjusted to reflect the latest information on the underlying facts, current law, jurisdiction, contractual terms and conditions, and other factors. The Group actively manages and pursues early settlements of claims to reduce its exposure to unpredictable developments.

28.2 Sources of uncertainty in the estimation of future claim payments

Claims on insurance contracts are payable on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract, even if the loss is discovered after the end of the contract term. As a result, liability claims are settled over a long period of time and element of the claims provision includes incurred but not reported claims (IBNR). The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Group, where information about the claim event is available. IBNR claims may not be apparent to the insured until many years after the event that gave rise to the claims. For some insurance contracts, the IBNR proportion of the total liability is high and will typically display greater variations between initial estimates and final outcomes because of the greater degree of difficulty of estimating these liabilities. In estimating the liability for the cost of reported claims not yet paid, the Group considers information available from loss adjusters and information on the cost of settling claims with similar characteristics in previous periods. Large claims are assessed on a case-by-case basis or projected separately in order to allow for the possible distortive effect of their development and incidence on the rest of the portfolio.

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and other recoveries. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The amount of insurance claims is particularly sensitive to the level of court awards and to the development of legal precedent on matters of contract and tort. Insurance contracts are also subject to the emergence of new types of latent claims, but no allowance is included for this at the end of the reporting period.

28. Insurance risk (continued)

28.2 Sources of uncertainty in the estimation of future claim payments (continued)

Where possible, the Group adopts multiple techniques to estimate the required level of provisions. This provides a greater understanding of the trends inherent in the experience being projected. The projections given by the various methodologies also assist in estimating the range of possible outcomes. The most appropriate estimation technique is selected taking into account the characteristics of the business class and the extent of the development of each accident year.

In calculating the estimated cost of unpaid claims (both reported and not), the Group's estimation techniques are a combination of loss-ratio-based estimates and an estimate based upon actual claims experience using predetermined formulae where greater weight is given to actual claims experience as time passes. The initial loss-ratio estimate is an important assumption in the estimation technique and is based on previous years' experience, adjusted for factors such as premium rate changes, anticipated market experience and historical claims inflation.

The initial estimate of the loss ratios used for the current year before and after reinsurance are analysed below by type of risk where the insured operates for current and prior year premium earned.

| | Year ended 31 De | ecember 2016 | Year ended 31 De | cember 2015 |
|----------------------------|---------------------|-------------------|---------------------|-------------------|
| Type of risk | Gross Loss Ratio | Net Loss Ratio | Gross Loss Ratio | Net Loss Ratio |
| Life and medical insurance | 87.3% | 84.4% | 79.5% | 85% |
| Non-life insurance | 64.0% | 78.5% | 47.9% | 73.3% |

28.3 Process used to decide on assumptions

The risks associated with insurance contracts are complex and subject to a number of variables that complicate quantitative sensitivity analysis. Internal data is derived mostly from the Group's quarterly claims reports and screening of the actual insurance contracts carried out at the end of the reporting period to derive data for the contracts held. The Group uses assumptions based on a mixture of internal and market data to measure its claims liabilities. The Group has reviewed the individual contracts and in particular the industries in which the insured companies operate and the actual exposure years of claims. This information is used to develop scenarios related to the latency of claims that are used for the projections of the ultimate number of claims.

The choice of selected results for each accident year of each class of business depends on an assessment of the technique that has been most appropriate to observed historical developments. In certain instances, this has meant that different techniques or combinations of techniques have been selected for individual accident years or groups of accident years within the same class of business.

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

Insurance risk (continued) 28.

28.4 Claims development process

| 932,186 762,699 756,858 577,381 792,180 713,903 1,118,347 1,047,567 (921,168) (752,064) (738,189) (555,590) (623,105) (552,357) (757,173) (283,916) | The following table reflects the development of the gross outstanding claims of general insurance at the end of each year together with cumulative payments subsequent the year of accident: Accident year | 4 1, | 2015 AED'000 745,135 1,118,347 1,118,347 (757,173 | 2014 AED'000 770,399 764,956 713,903 713,903 (552,357) | 2013 AED'000 601,119 840,913 781,938 792,180 792,180 (623,105) | • | 2011 AED'000 695,753 789,090 818,256 775,094 758,628 756,858 756,858 | 2010 AED'000 834,563 839,592 815,187 791,148 770,737 762,699 (752,064) | Before 2010 AED '000 42,987 998,057 966,815 952,599 949,320 940,039 937,874 932,186 (921,168) | Accident year Estimate of cumulative claims – gross: Accident year One year later Two years later Four years later Five years later Six years later Current estimate of cumulative claims Current estimate of cumulative claims Cumulative payments to date – gross |
|---|---|------|---|--|---|-----------------|--|--|--|--|
| utstanding claims recognised | .651 1.517.559 | 763 | 361,174 | 161,546 | 169.075 | 21.791 | 18.669 | 10.635 | 11.018 | consolidated statement of |
| 13.631 174 163.651 | |) | トレオルイン | SPC TOT | C/00/01 | 410//1 | Z 5111 Z | 1 11 11 1 1 1 | | |
| | 12 | 763 | 361,174 | 161.546 | 169,075 | 21.791 | 18.669 | 10.635 | 11,018 | otal outstanding claims recognised in the consolidated statement of |
| | | | | | | | | | 932,100 | ı years iater |
| ļ | ã | | 4 | 9 | 9 | 61 | 9 | 100,50 | 027 186 | ans fator |
| ter 932,186 | ï | | į | ì | it. | 31 | 3 | 762,699 | 937,874 | ars later |
| 937,874 932,186 | Ē | | r. | ř | t | ľ | 756,858 | 770,737 | 940,039 | ears later |
| 940,039 770,737 937,874 762,699 er 932,186 - | ī | | ā. | • | 648 | 577,381 | 758,628 | 785,308 | 949,320 | ears later |
| 949,320 785,308 758,628 940,039 770,737 756,858 937,874 762,699 - 31 932,186 - | ī | | * | ï | 792,180 | 576,593 | 775,094 | 791,148 | 952,599 | years later |
| 952,599 791,148 775,094 576,593 794,320 785,308 758,628 577,381 940,039 770,737 756,858 937,874 762,699 - 932,186 - 932,186 | · | | ï | 713,903 | 781,938 | 594,634 | 818,256 | 815,187 | 966,815 | ears later |
| 966,815 815,187 818,256 594,634 781,938 952,599 791,148 775,094 576,593 792,180 949,320 785,308 758,628 577,381 - 940,039 770,737 756,858 - - 937,874 762,699 - - - 932,186 - - - - | | | 1,118,347 | 764,956 | 840,913 | 632,259 | 789,090 | 839,592 | 998,057 | ear later |
| 998,057 839,592 789,090 632,259 840,913 966,815 815,187 818,256 594,634 781,938 ter 952,599 791,148 775,094 576,593 792,180 3r 949,320 785,308 758,628 577,381 | ,567 | | 745,135 | 770,399 | 601,119 | 629,706 | 695,753 | 834,563 | 942,987 | ent year |
| 942,987 834,563 695,753 629,706 601,119 770,399 998,057 839,592 789,090 632,259 840,913 764,956 966,815 815,187 818,256 594,634 781,938 713,903 etc. 949,320 785,308 758,628 577,381 | | | | | | | | | | ate of cumulative claims - gross: |
| 942,987 834,563 695,753 629,706 601,119 770,399 745,135 998,057 839,592 789,090 632,259 840,913 764,956 1,118,347 966,815 815,187 818,256 594,634 781,938 713,903 952,599 791,148 775,094 576,593 792,180 949,320 785,308 758,628 577,381 940,039 770,737 756,858 | AE | AED' | 2015 AED'000 | 2014 AED'000 | 2013 AED'000 | 2012 AED'000 | 2011 AED'000 | 2010 AED'000 | Before 2010 AED'000 | ent year |
| Before 2010 2011 2012 2013 2014 2015 2016 AED'000 A | ve payments subse | | | | | | | | | |

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

for the year ended 31 December 2016 (continued) Notes to the consolidated financial statements

Insurance risk (continued) 28.

Claims development process (continued) 28.4

| The following table reflects the development of the net outstanding claims of general insurance at the end of each year together with cumulative payments subsequer the year of accident: | ment of the net | outstanding c | slaims of gene | eral insurance | e at the end of | each year to | gether with cu | mulative paym | ents subsequer |
|---|---------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|-------------------------------|----------------------|-----------------------|
| Accident year | Before 2010 AED'000 | 2009 AED'000 | 2010 AED'000 | 2011 AED'000 | 2012 AED'000 | 2013 AED'000 | 2014 AED '000 | 2015 AED'000 | Total AED'000 |
| Estimate of cumulative claims – net: | | | | | | | | | |
| Accident year | 430,178 | 448,922 | 437,215 | 344,617 | 370,627 | 314,014 | 357,665 | 419,027 | ij |
| One year later | 455,300 | 451,627 | 495,869 | 346,013 | 518,475 | 311,795 | 536,807 | 1 | |
| Two years later | 441,048 | 438,499 | 514,197 | 325,423 | 482,114 | 290,986 | į | ĵ) | E |
| Three years later | 434,563 | 425,568 | 487,074 | 315,549 | 488,429 | 1 | 1 | ï | š |
| Four years later | 433,067 | 422,427 | 476,726 | 315,981 | 84.0 | (J) | 3 | Î | Ųį. |
| Five years later | 428,833 | 414,589 | 475,614 | 5 | I) | W) | 9 | Ñ | T. |
| Six years later | 427,845 | 410,265 | į | Ä | ï | d | ı | í | ij |
| Seven years later | 425,250 | â | ġ. | iii | ā | 3 | i | | i |
| | | | | | | | | | |
| Current estimate of cumulative claims Cumulative payments to date – net | 425,250 (423,271) | 410,265 (408,355) | 475,614 (472,260) | 315,981 (312,066) | 488,429 (458,056) | 290,986 (261,966) | 53 6 ,807 (471,926) | 419,027 (281,845) | 3,362,359 (2,915,870) |
| Total outstanding claims recognised in the consolidated statement of | | | | | | | | | |
| financial position - net | 1,979 | 1,910 | 3,354 | 3,915 | 30,373 | 29,020 | 64,881 | 137,182 | 272,614 |
| | | | | | | | | | |

28. Insurance risk (continued)

28.5 Concentration of insurance risk

The Group's underwriting business is based entirely within the UAE, Turkey and other GCC countries, except for some treaty reinsurance arrangements with companies based in Europe and Asia.

In common with other insurance companies, in order to minimise financial exposure arising from large insurance claims, the Group, in the normal course of business, enters into arrangement with other parties for reinsurance purposes.

To minimise its exposure to significant losses from reinsurer insolvencies, the Group evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsurers. Reinsurance ceded contracts do not relieve the Group from its obligations to policyholders. The Group remains liable to its policyholders for the portion reinsured to the extent that any reinsurer does not meet the obligations assumed under the reinsurance agreements.

28.6 Sensitivity of underwriting profit

The contribution by the insurance operations to the profit of the Group is AED 105,882 thousand for the year ended 31 December 2015 (2015: AED 30,287 thousand). The Group does not foresee any adverse change in the contribution of insurance profit due to the following reasons:

- The Group has an overall risk retention level in the region of 39% (2015: 42%) and this is mainly due to low retention levels in Engineering, Property and Energy. However, for other lines of business, the Group is adequately covered by excess of loss reinsurance programs to guard against major financial impact.
- The Group has commission income of AED 320,466 thousand (2015: AED 309,004 thousand) predominantly from the reinsurance placement which remains a comfortable source of income.

Because of low risk retention of 39% (2015: 42%) of the volume of the business and limited exposure in high retention areas such as motor, the Group is comfortable to maintain an overall net loss ratio in the region of 71% (2015: 80%) and does not foresee any serious financial impact in the net underwriting profit.

29. Capital risk management

The Group's objectives when managing capital are:

- to comply with the insurance capital requirements required by UAE Federal Law No. 6 of 2007 on Establishment of Insurance Authority and Organization of Its Operations.
- to protect its policy holders' interests
- to safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for the Shareholders and benefits for other stakeholders; and
- to provide an adequate return to the Shareholders by pricing insurance contracts commensurately with the level of risk.

29. Capital risk management (continued)

The solvency regulations identify the required solvency margin to be held in addition to insurance liabilities. The solvency margin must be maintained at all times throughout the year. The Company has incorporated in its policies and procedures the necessary tests to ensure continuous and full compliance with such regulations.

New Regulations to be enforced end of 2017:

The table below summarizes the Minimum Capital Requirement, Minimum Guarantee Fund and Solvency Capital Requirement of the Company and the total capital held to meet these solvency margins as per the Section 2 of the new Financial Regulations for the Insurance Companies which will be enforced at the end of 2017 as per the alignment period of the same regulations.

| | 2016 | 2015 |
|--|----------------|---------|
| | AED'000 | AED'000 |
| Minimum Capital Requirement (MCR) | 100,000 | 100,000 |
| Solvency Capital Requirement (SCR) | 806,114 | 839,354 |
| Minimum Guarantee Fund (MGF) | 358,320 | 373,498 |
| Own Funds | | |
| Basic Own Funds | 1,012,392 | 883,564 |
| Ancillary Own Funds | ₩ 0 | ~ |
| Minimum Capital Requirement Surplus (over MCR) | 912,392 | 783,564 |
| Minimum Capital Requirement Surplus (over SCR) | 206,278 | 44,210 |
| Minimum Capital Requirement Surplus (over MGF) | 654,072 | 510,066 |

The Company believes that above surplus calculated as per the new Regulations are not an accurate reflection of the solvency of the Company. The Company has its reservations with regard to this model for which it is in communication with the Insurance Authority to resolve.

Actual Regulation

Based on the actual regulatory requirements, the minimum regulatory capital required is AED 100 million (31 December 2015: AED 100 million) against which the paid up capital of the Company is AED 462 million (31 December 2015: AED 462 million).

30. Financial instruments

The Group is exposed to a range of financial risks through its financial assets, financial liabilities, reinsurance assets and insurance liabilities. In particular, the key financial risk is that in the long-term, its investment proceeds are not sufficient to fund the obligations arising from its insurance and investment contracts. The financial risks that the Group primarily faces due to the nature of its investments and underwriting business are interest rate risk, foreign currency risk, and market price risk, credit risk and liquidity risk.

30. Financial instruments (continued)

30.1 Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 3 to the consolidated financial statements.

30.2 Categories of financial instruments

| Financial assets | 2016 AED'000 | 2015 AED'000 |
|--|--|---|
| Investments designated at FVTOCI Investments designated at FVTPL Financial investments measured at amortised cost Statutory deposits measured at amortised cost Insurance receivables measured at amortised cost Other receivables (excluding prepayments) | 580,173 294,908 972,865 121,715 1,531,259 | 466,611 308,955 962,622 107,043 1,328,605 |
| measured at amortised cost Bank balances and cash measured at amortised cost | 66,783 465,378 | 72,535 308,533 |
| | 4,033,081 | 3,554,904 |
| Financial liabilities – measured at amortised cost Bank borrowings Re-insurance deposits retained Insurance payables Other payables | 367,732 67,322 680,223 98,365 ———————————————————————————————————— | 33,489 74,885 549,083 81,512 738,969 |

Management considers that the carrying amounts of financial assets and financial liabilities recorded in the consolidated financial statements approximate their fair values, except for the financial investments measured at amortised cost of which fair value is determined and disclosed in note 9.4 of these consolidated financial statements.

30.3 Fair value measurement

The fair values of financial assets and financial liabilities are determined as follows;

- The fair values of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market bid prices at the close of the business on the reporting date.
- The fair values of other financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes for similar instruments.

30. Financial instruments (continued)

30.3 Fair value measurement (continued)

30.3.1 Fair value of the Group's financial assets that are measured at fair value on recurring basis

Some of the Group's financial assets are measured at fair value at the end of the reporting period. The following table gives information about how the fair values of these financial assets are determined;

| Financial assets | 31 December 2016 AED'000 | Fair value as at 31 December 2015 AED'000 | Fair value hierarchy | Valuation techniques and key inputs | Significant unobservable input | Relationship of unobservable inputs to fair value |
|--|--------------------------------|--|-------------------------|---|--------------------------------------|--|
| Quoted equity investments – FVTOCI | 314,075 | 333,081 | Level 1 | Quoted bid prices in an active market. | None. | NA |
| Unquoted equity investments – FVTOCI | 266,098 | 133,530 | Level 3 | Net assets valuation method due to the unavailability of market and comparable financial information. Net assets values were determined based on the latest available audited/historical financial information. | Net assets value. | Higher the net assets value of the investees, higher the fair value. |
| Quoted debt instruments – FVTPL | 37,549 | 16,890 | Level 1 | Quoted bid prices in an active market. | None. | NA |
| Unit linked investments – FVTPL | 257,359 | 292,065 | Level 3 | Net assets values of the funds | Net assets value | Higher the net assets value, higher the fair value. |
| Quoted debt instruments – amortized costs | 958,226 | 938,056 | Level 1 | Quoted bid prices in an active market. | None. | NA |
| Unquoted debt instruments – amortized costs | 15,456 | 15,222 | Level 3 | Net assets values of the funds. | None. | Higher the net assets value, higher the fair value |

30. Financial instruments (continued)

30.3 Fair value measurement (continued)

30.3.2 Fair value hierarchy

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

At 31 December 2016

| Financial assets | Level 1 AED'000 | Level 2 AED'000 | Level 3 AED'000 | Total AED'000 |
|--|--------------------|-----------------------|--------------------|--------------------|
| At fair value through profit or loss | | | | |
| Investments in bonds Unit linked investments | 37,549 | #3 #3 | 257,359 | 37,549 257,359 |
| | 37,549 | - | 257,359 | 294,908 |
| At fair value through other comprehensive income | | | | |
| Shares – quoted Un-quoted equity instruments | 314,075 | .50 (50) | 266,098 | 314,075 266,098 |
| | 314,075 | | 266,098 | 580,173 |
| At 31 December 2015 | | | | |
| Financial assets | Level 1 AED'000 | Level 2 AED'000 | Level 3 AED'000 | Total AED'000 |
| At fair value through profit or loss | | | | |
| Investments in bonds Unit linked investments | 16,890 | <u> </u> | 292,065 | 16,890 292,065 |
| | 16,890 | <i>G</i> ¹ | 292,065 | 308,955 |
| At fair value through other comprehensive income | | | | |
| Shares – quoted Un-quoted equity instruments | 333,081 | 출()공(| 133,530 | 333,081 133,530 |
| | 333,081 | | 133,530 | 466,611 |

There were no transfers between each of level during the year. There are no significant financial liabilities which should be measured at fair value and accordingly no disclosure is made in the above table.

30. Financial instruments (continued)

30.3 Fair value measurement (continued)

30.3.3 Reconciliation of level 3 fair value measurements

30.3.3.1Reconciliation of unit linked investments – at fair value through profit or loss, movements in level 3 financial assets measured at fair value:

| | 2016 AED'000 | 2015 AED'000 |
|---|--|---|
| Balance at the beginning of the year Additions during the year Disposals during the year Changes in fair value | 292,065 101,081 (139,542) 3,755 | 350,819 134,367 (176,123) (16,998) |
| Balance at the end of the year | 257,359 | 292,065 |

30.3.3.2Reconciliation of unquoted equity instruments — at fair value through other comprehensive income, movements in level 3 financial assets measured at fair value:

| | 2016 AED'000 | 2015 AED'000 |
|--|---|-----------------|
| Balance at the beginning of the year | 133,530 | 130,391 |
| Additions during the year | 106,165 | 37,349 |
| Disposals during the year | (16,643) | (21,397) |
| Changes in fair value recognised in other comprehensive income | 43,046 | (12,813) |
| | : | |
| Balance at the end of the year | 266,098 | 133,530 |
| | ======================================= | |

30.4 Market risk management

Market risk is the risk that the fair value or future cash flows of a financial asset or liability will fluctuate because of changes in market prices. Market risk comprises three types of risk: foreign currency risk, interest rate risk and other price risk.

30.4.1 Interest rate risk management

Interest rate risk arises from the possibility that changes in interest rates will affect the finance income or finance cost of the Group. The Group is exposed to interest rate risk on its financial investments in bonds and term deposits and bank borrowings that carry both fixed and floating interest rates.

The Group generally manages to minimise the interest rate risk by closely monitoring the market interest rates and investing in those financial assets in which such risk is expected to be minimal.

30. Financial instruments (continued)

30.4 Market risk management (continued)

30.4.2 Interest rate sensitivity analysis

The sensitivity analyses below have been determined based on the exposure to interest rates for interest-bearing financial assets and liabilities assuming the amount of assets and liabilities at the end of the reporting period were outstanding for the whole year.

If interest rates had been 100 basis points higher/lower and all other variables were held constant, the Group's profit for the year ended 31 December 2016 would increase/decrease by AED 9,103 thousand (2015: AED 12,063 thousand).

30.4.3 Foreign currency risk management

There are no significant exchange rate risks as substantially all monetary assets and monetary liabilities of the Group are denominated in the local currencies of the countries where the Group operates or US Dollars to which local currencies are fixed.

Management believes that there is a minimal risk of significant losses due to exchange rate fluctuations and consequently the Group has not hedged their foreign currency exposure.

30.4.4 Market price risk management

Market price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual security, or its issuer, or factors affecting all securities traded in the market. The Group is exposed to market price risk with respect to their quoted investments. The Group limits market risk by maintaining a diversified portfolio and by continuous monitoring of developments in the market. In addition, the Group actively monitors the key factors that affect stock and market movements, including analysis of the operational and financial performance of investees.

At the end of the reporting period, if the equity prices are 10% higher/lower as per the assumptions mentioned below and all the other variables were held constant, the Group's other comprehensive income would have increased/decreased by AED 31,408 thousand (2015: AED 33,308 thousand) in the case of the financial investments at fair value through other comprehensive income.

Method and assumptions for sensitivity analysis,

- The sensitivity analysis has been done based on the exposure to equity price risk as at the end of the reporting period.
- As at the end of the reporting period if equity prices are 10% higher/lower on the market value uniformly for all equity while all other variables are held constant, the impact on other comprehensive income has been shown above.
- A 10% change in equity prices has been used to give a realistic assessment as a plausible event.

30. Financial instruments (continued)

30.5 Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group.

Key areas where the Group is exposed to credit risk are:

- reinsurers' share of insurance liabilities;
- amounts due from reinsurers in respect of claims already paid;
- amounts due from insurance contract holders;
- amounts due from insurance intermediaries; and
- amounts due from banks for bank balances and fixed deposits

The Group has adopted a policy of dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. The Group's exposure and the credit ratings of their counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by the management annually.

Reinsurance is used to manage insurance risk. This does not, however, discharge the Group's liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the Group remains liable for the payment to the policyholder. The creditworthiness of reinsurers is considered on an annual basis by reviewing their financial strength prior to finalisation of any contract.

The Group maintains records of the payment history for significant contract holders with whom it conducts regular business. The exposure to individual counterparties is also managed by other mechanisms, such as the right of offset where counterparties are both debtors and creditors of the Group. Management information reported to the Group includes details of provisions for impairment on insurance receivables and subsequent write-offs. Exposures to individual policyholders and groups of policyholders are mitigated by ongoing credit evaluation of their financial condition.

The Group does not have any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. The Group defines counterparties as having similar characteristics if they are related entities. The credit risk on liquid funds is limited because the counterparties are registered banks with sound financial positions.

The carrying amount of financial assets recorded in the consolidated financial statements, which is net of impairment losses, represents the Group's maximum exposure to credit risk.

30.6 Liquidity risk management

Liquidity risk refers to the risk that an entity will encounter difficulty in meeting obligations associated with its financial liabilities at maturity date. The Group manages the liquidity risk through a risk management framework for the Group's short, medium and long-term funding and liquidity management requirements by maintaining adequate reserves, sufficient cash and cash equivalent and bank facilities, to ensure that funds are available to meet their commitments for liabilities as they fall due.

The maturity profile is monitored by management to ensure adequate liquidity is maintained. The table below summarises the maturity profile of the Group's financial assets and liabilities based on remaining undiscounted contractual obligations including interest receivable and payable.

30. Financial instruments (continued)

30.6 Liquidity risk management (continued)

31 December 2016

| | Statement of financial position AED'000 | Less than 1 year AED'000 | 1 to 5 years AED'000 | Over 5 years AED'000 | No maturity date AED'000 | Total AED'000 |
|--------------------------------------|---|--------------------------|----------------------------|----------------------------|-----------------------------------|------------------|
| Financial assets | | | | | | |
| At fair value through profit or loss | 294,908 | 733 | 260,290 | 37,549 | 2.0 | 298,572 |
| At fair value through OCI | 580,173 | ₩) | - | 뀰 | 580,173 | 580,173 |
| At amortised cost | 972,865 | 116,736 | 786,653 | 196,943 | 140 | 1,100,332 |
| Insurance receivables | 1,531,259 | 1,531,259 | - | <u>15</u> | • | 1,531,259 |
| Other receivables | | | | | | |
| (excluding prepayments) | 66,783 | 66,783 | - | = | 3 <u>#</u> 81 | 66,783 |
| Statutory deposits | 121,715 | 43,875 | 85,243 | .8 | - | 129,118 |
| Bank balances and cash | 465,378 | 292,544 | 84,154 | | | 376,698 |
| Total financial assets | 4,033,081 | 2,051,930 | 1,216,340 | 234,492 | 580,173 | 4,082,935 |
| Financial liabilities | | | | | | |
| Bank borrowings | 367,732 | 367,732 | - | ä | =1 | 367,732 |
| Reinsurance deposits retained | 67,322 | 67,322 | * | | 2 | 67,322 |
| Insurance payables | 680,223 | 680,223 | - | = | - | 680,223 |
| Other payables | 98,365 | 98,365 | - | * | = | 98,365 |
| Total financial liabilities | 1,213,642 | 1,213,642 | | | | 1,213,642 |

30. Financial instruments (continued)

30.6 Liquidity risk management (continued)

31 December 2015

| | Statement of financial position AED'000 | Less than 1 year AED'000 | 1 to 5 years AED'000 | Over 5 years AED'000 | No maturity date AED'000 | Total AED'000 |
|---|--|--------------------------------|----------------------------|----------------------------|-----------------------------------|------------------|
| Financial assets | | | | | | |
| At fair value through | | | | | | |
| profit or loss | 308,955 | (4) | 292,065 | 20,268 | - | 312,333 |
| At fair value through OCI | 466,611 | = | (* €) | = | 466,611 | 466,611 |
| At amortised cost | 962,622 | 133,350 | 758,755 | 195,015 | - | 1,087,120 |
| Insurance receivables | 1,328,605 | 1,328,605 | <u>2</u> €3 | #1 | | 1,328,605 |
| Other receivables | | | | | | |
| (excluding prepayments) | 72,535 | 72,535 | 5#12 | - | - | 72,535 |
| Statutory deposits | 107,043 | 3,976 | 8,213 | 107,211 | (- | 119,400 |
| Bank balances and cash | 308,533 | 247,280 | 42,397 | 41,278 | :#3 | 330,955 |
| Total financial assets | 3,554,904 | 1,785,746 | 1,101,430 | 363,772 | 466,611 | 3,717,559 |
| Financial liabilities | | | | | | |
| Bank borrowings Reinsurance deposits | 33,489 | 33,489 | = | ~ | - | 33,489 |
| retained | 74,885 | 74,885 | ; <u>a</u> € | _ | | 74,885 |
| Insurance payables | 549,083 | 549,083 | 323 | 2 | * | 549,083 |
| Other payables | 81,512 | 81,512 | : * : | * | * | 81,512 |
| Total financial liabilities | 738,969 | 738,969 | | <u> </u> | | 738,969 |

31. Subsidiaries

Details of the Company's subsidiaries at 31 December 2016 are as follows:

| Name of subsidiary | Place of incorporation and operation | Proportion of legal ownership interest | Proportion of voting power held | Principal activity |
|---|--------------------------------------|--|---------------------------------|---|
| Equator Insurance Agency L.L.C.** | Dubai - U.A.E. | 99.97% | 100% | Insurance agency. |
| Dubai Starr Sigorta A.Ş | Istanbul – Turkey | 51% | 51% | Issuing short-term and long-term insurance contracts. |
| Support Management Services Company Limited** | Irbil - Iraq. | 100% | 100% | Third party administration. |
| ITACO Bahrain Co W.L.L*** | Manama – Kingdom of Bahrain | 60% | 60% | Brokerage and call center services. |
| Synergize Services FZ L.L.C* | Dubai - UAE. | 100% | 100% | Management Information technology and transaction processing. |

^{*} Synergize Services FZ L.L.C was incorporated on 24 January 2014 in Dubai Outsource Zone, UAE and is engaged in the business of providing management information technology and transaction processing services.

^{**} The Company holds the remaining equity in Equator Insurance Agency L.L.C and Support Management Services Company Limited, beneficially through nominee arrangements.

^{***}ITACO Bahrain Co W.L.L was acquired by the Company on 16 September 2015.

31. Subsidiaries (continued)

Summarised financial information of the Group's subsidiary – Dubai Star Sigorta A.S., Turkey that the company has a material non-controlling interest in is set out below.

Summarised financial information below represents amounts before inter-group eliminations.

| | 2016 AED'000 | 2015 AED'000 |
|--|-----------------|-----------------|
| Dubai Starr Sigorta A.S. | | |
| Current assets | 216,240 | 198,744 |
| Non-current assets | 187,246 | 247,536 |
| Current liabilities | 92,723 | 150,095 |
| Non-current liabilities | 261,516 | 231,774 |
| Equity attributable to Owners of the Company | 25,116 | 32,857 |
| Non-controlling interests | 24,131 | 31,554 |
| | 2016 AED'000 | 2015 AED'000 |
| Net cash outflows from operating activities | (5,605) | (4,784) |
| Net cash inflows from investing activities | 16,945 | 554 |
| Net cash inflows from financing activities | 4,303 | 21,356 |
| Net cash inflows | 15,643 | 17,156 |

Details of the above subsidiary's income statement are given in note 25.4, segment information.

32. Comparative information

The following amounts in the consolidated statement of financial position as at 31 December 2015 have been reclassified to conform to the current year presentation.

| | As previously reported at 31 December 2015 AED '000 | Reclassifications AED'000 | As reclassified at 31 December 2015 AED '000 |
|------------------------|--|---------------------------|--|
| Statutory deposits | 23,538 | 83,505 | 107,043 |
| Bank balances and cash | 392,038 | (83,505) | 308,533 |

There was no impact on the reported profit for the year ended 31 December 2015 due to the above reclassifications.

OMAN INSURANCE COMPANY P.S.C. AND SUBSIDIARIES

Notes to the consolidated financial statements for the year ended 31 December 2016 (continued)

33. Summary of the actuary's report on the technical provisions

This note provides a summary of the actuarial technical provisions calculated and certified by the Appointed Actuary.

The table below provides a summary of the gross of reinsurance technical provisions and related reinsurance assets.

| INSURANCE ACTIVITY & | AS / | AS AT 31 DECEMBER 2016 | 2016 | AS | AS AT 31 DECEMBER 2015 | l 2015 |
|--|-----------|------------------------|-----------|-----------|------------------------|-----------|
| TECHNICAL PROVISIONS CATEGORY | | AED ,000 | | | AED ,000 | |
| | GROSS | RI | NET | GROSS | RI | NET |
| Personal Insurance and Fund Accumulation Operations | | | | | | |
| Outstanding claims provisions (OS) | 92,247 | (60,554) | 31,693 | 63,571 | (35,215) | 28,356 |
| Provisions for uneamed premiums (UPR) | 37,739 | (12,247) | 25,492 | 39,756 | (14,328) | 25,428 |
| Provisions for claims incurred but not reported (IBNR) | 28,731 | (18,908) | 9,823 | 8,111 | ř | 8,111 |
| Unallocated loss adjustment expenses reserve (ULAE) | 429 | ä | 429 | | .14 | 9 |
| Mathematical Reserves: | 490,689 | E | 490,689 | 523,533 | 63 | 523,533 |
| Unit-Linked | 255,551 | 36 | 255,551 | 291,067 | a | 291,067 |
| Non Unit-Linked | 235,138 | 231 | 235,138 | 232,466 | 31 | 232,466 |
| Sub-Total | 649,835 | (91,709) | 558,126 | 634,971 | (49,543) | 585,428 |
| Property and Liability Insurance | | | | | | |
| Outstanding claims provisions (OS) | 1,775,344 | (1,422,748) | 352,596 | 1,300,278 | (917,431) | 382,847 |
| Provisions for uneamed premiums (UPR) | 1,233,538 | (706,461) | 527,077 | 1,096,966 | (608,542) | 488,424 |
| Provisions for claims incurred but not reported (IBNR) | 289,008 | (186,569) | 102,439 | 353,538 | (216,183) | 137,355 |
| Unallocated loss adjustment expenses reserve (ULAE) | 9,074 | 7 | 9,074 | * * | * | • |
| Sub-Total | 3,306,964 | (2,315,778) | 991,186 | 2,750,782 | (1,742,156) | 1,008,626 |
| Total | 3,956,799 | (2,407,487) | 1,549,312 | 3,385,753 | (1,791,699) | 1,594,054 |

33. Summary of the actuary's report on the technical provisions (continued)

Personal insurance and fund accumulation operations

This category includes Individual Life, Group Life and Credit Life business. Technical provisions were calculated for the UAE and Oman operations separately. Generally acceptable actuarial techniques were implemented in the determination of the gross and net technical provisions figures.

Judgment is required in calculating the provisions and is exercised particularly through the choice of assumptions where discretion is permitted. In turn, the assumptions used are based where possible on recent experience investigations and market information where necessary. Technical provisions are most sensitive to assumptions regarding discount rates and mortality/morbidity rates. The discount rate assumption used where applicable is set to 3.00% which is within the range of assumptions used by market peers and is reasonable with regard to the actual earnings of the Company based on the year-to-date asset information and analysis after allowing for risk adjustment. The Company does not hold enough credible mortality experience to conduct a full mortality study as the size of the portfolio does not generate sufficient claims to make the expected mortality rate used is materially higher than the realized mortality claims in recent years proving that the basis includes sufficient prudence margins.

Under the net premium method used, the premium taken into account in calculating technical provisions is determined actuarially, based on the valuation assumptions regarding discount rates, mortality and disability. The difference between this premium and the actual premium payable provides sufficient margin for expenses. An expense adequacy test has also been performed indicating that available implicit expense margins in the valuation basis is adequate to cover the total projected expenses for Individual Life, Group Life and Unit linked business. The valuation methodology does not allow for voluntary early termination of the life insurance contracts by the policyholder, hence no assumption is required for persistency. The technical provision determined with no lapse allowance is considered to be prudent.

Property and liability insurance

This category includes health and other general insurance lines of business (LOBs). Technical provisions were calculated separately for UAE and for Turkey operations. No discounting of technical provisions was employed.

Outstanding claims provisions are estimated based on known facts at the date of estimation. Case estimates are set by claims technicians and established case setting procedures. Ultimate claims are estimated by using a range of standard actuarial claims projection techniques, such as the Chain Ladder and Bornhuetter-Ferguson methods. The main assumption underlying these techniques is that the past claims development experience can be used to project future claims development and hence ultimate claims. As such, these methods extrapolate the development of paid and incurred losses based on the observed development of earlier years and expected loss ratios. Historical claims development is mainly analysed by accident period. IBNR claims are estimated by subtracting outstanding claims provisions from ultimate claims estimates.

33. Summary of the actuary's report on the technical provisions (continued)

Property and liability insurance (continued)

Claim development is separately analysed for each LOB. The assumptions used in most non-life actuarial projection techniques, including future rates of claims inflation or loss ratio assumptions, are implicit in the historical claims development data on which the projections are based. Additional qualitative judgement is used to assess the extent to which past trends may not apply in the future, for example, to reflect one-off occurrences, changes in external or market factors such as public attitudes to claiming, economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures in order to arrive at a point estimate for the ultimate cost of claims that represents the likely outcome, from a range of possible outcomes, taking account of all the uncertainties involved.

34. Net premiums written

The tables below represents a breakdown of the premiums written by the Group for each category of insurance as defined by the Insurance Authority

34.1 Gross premiums - Direct Business

| 54.1 Gross premiums - Direct Business | 2016 AED'000 | 2015 AED'000 |
|--|----------------------|----------------------|
| Property and Liability Insurance Insurance of Persons & Fund Accumulation | 2,758,774 256,952 | 2,455,543 231,171 |
| Total | 3,015,726 | 2,686,714 |
| 34.2 Gross Premiums - Reinsurance Assumed | | |
| | 2016 AED'000 | 2015 AED'000 |
| Property and Liability Insurance Insurance of Persons & Fund Accumulation | 505,219 34,337 | 479,444 23,818 |
| Total | 539,556 | 503,262 |

34. Net premiums written (continued)

34.3 Reinsurance premiums ceded

| | 2016 AED'000 | 2015 AED'000 |
|---|--|-----------------------------------|
| Property and Liability Insurance Insurance of Persons & Fund Accumulation | 2,043,638 140,687 | 1,754,296 91,974 |
| Total | 2,184,325 | 1,846,270 |
| 34.4 Net premiums written | 2016 AED'000 | 2015 AED'000 |
| Property and Liability Insurance Insurance of Persons & Fund Accumulation Total | $ \begin{array}{r} 1,220,355 \\ \underline{150,602} \\ \underline{1,370,957} \end{array} $ | 1,180,691 163,015 1,343,706 |

35. Net claims paid

The tables below represents a breakdown of the claims settled by the Group for each category of insurance as defined by the Insurance Authority

35.1 Gross claims settled - Direct Business

| | 2016 AED'000 | 2015 AED'000 |
|---|----------------------|----------------------|
| Property and Liability Insurance Insurance of Persons & Fund Accumulation | 1,941,581 175,236 | 1,764,312 112,179 |
| Total | 2,116,817 | 1,876,491 |
| 35.2 Gross Claims Settled - Reinsurance Assumed | 2016 | 2015 |
| | AED'000 | AED'000 |
| Property and Liability Insurance Insurance of Persons & Fund Accumulation | 159,998 10,281 | 156,160 1,768 |
| Total | 170,279 | 157,928 |

35. Net claims paid (continued)

35.3 Reinsurance share of claims settled

| | AED'000 |
|---------------------|--------------------------------|
| 1,201,071 86,249 | 939,797 31,019 970,816 |
| 1,287,320 | 970,810 |
| 2016 AED'000 | 2015 AED'000 |
| 900,508 99,268 | 980,675 82,928 1,063,603 |
| | 2016 AED'000 |

36. Dividends

At the Annual General Meeting held on 15 March 2016, the shareholders approved a cash dividend distribution of 10% amounting to AED 46,187 thousand (AED 10 fils per share) for 2015 (for 2014 10% amounting to AED 46,187 thousand).

The Board of Directors proposes cash dividends of 10% amounting to AED 46,187 thousand (AED 10 fils per share) for 2016.

The proposed dividends above are subject to the approval of the Shareholders at the Annual General Meeting and have not been included as a liability in the consolidated financial statements.

37. Approval of the consolidated financial statements

The consolidated financial statements were approved by the Board of Directors and authorised for issue on 15 February 2017.